

# Publishers' Weekly

THE AMERICAN  
BOOK TRADE JOURNAL

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THE AMERICAN

BOOK TRADE JOURNAL

WITH WHICH IS INCORPORATED

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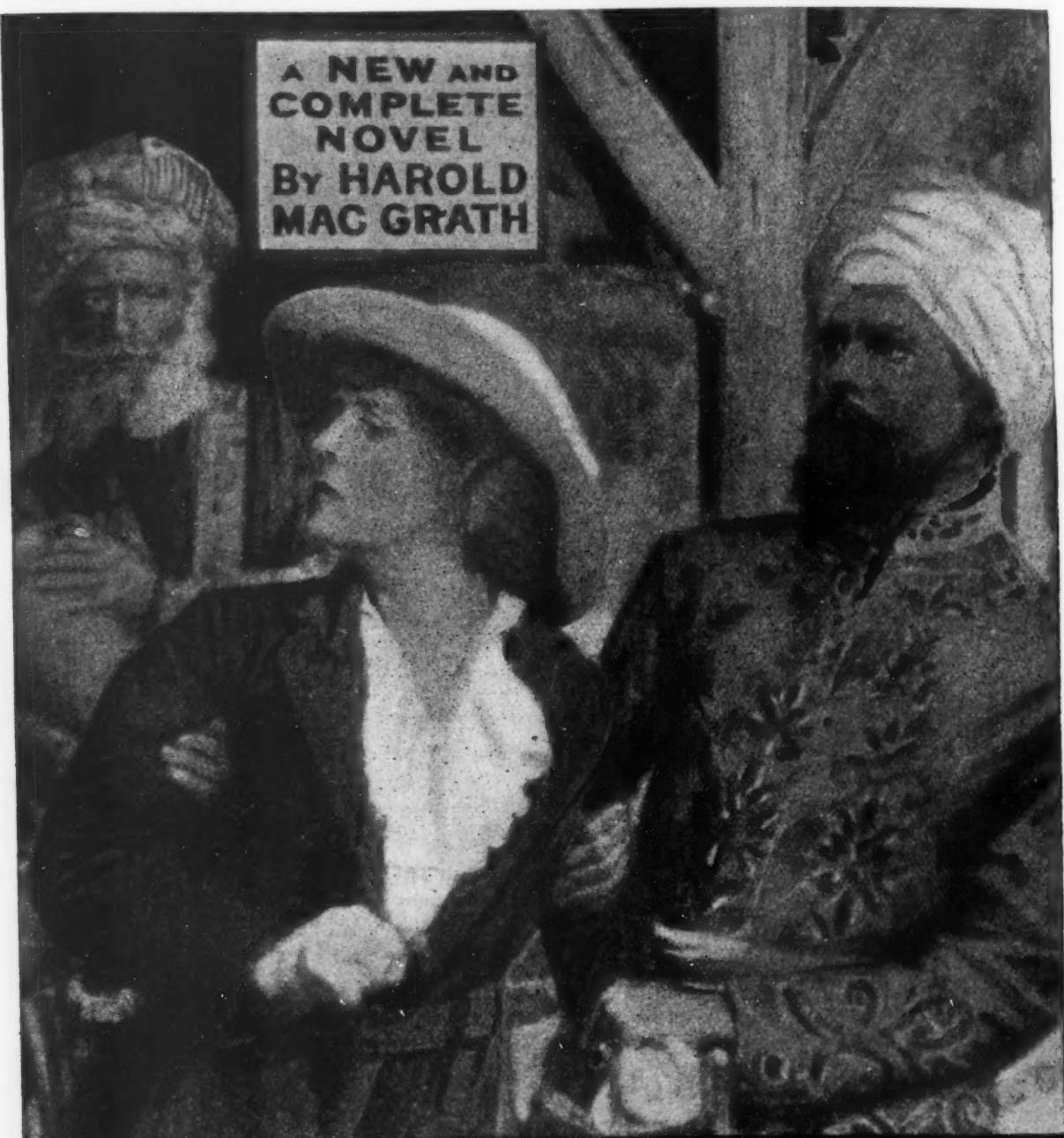
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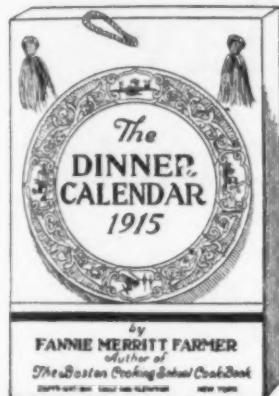
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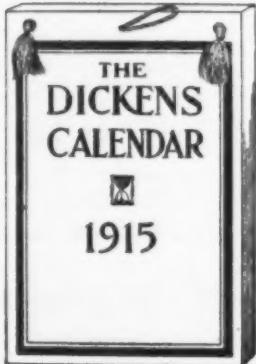
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June 27, 1914

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#### A COPYRIGHT "AMENDMENT" TO BE CONDEMNED.

A BILL has been introduced into the House by Representative Levy of New York City, which is described as an amendment to the copyright act. It is reprinted elsewhere in this issue of the PUBLISHERS' WEEKLY. The purpose of this bill is, in brief, to abolish any rights of any kind, which the former copyright proprietor may have in the matter, title or name of any work upon which the copyright has expired.

The law as it now stands has been interpreted by the courts as preventing interference with such "good will" as the publishers of a copyright work may have built up in connection with their publishing undertaking. Such interference the courts have denominated "unfair competition," that is to say, competition which has had for its purpose the appropriation of the results of the labor and the investment of others.

Mr. Levy's bill is submitted as an amendment to the copyright act. It has to do, however, not with publications that are protected by copyright, but with publications which, entirely independent of whatever copyright protection they may have enjoyed, have built up, in connection with some specific title or editorial or publication name, "a good will" which may in itself possess property value.

Numerous examples of publications of this character will come to mind at once, concerning some of which, as for instance, "Chatterbox" and the "Webster Dictionary," the Courts

have in repeated decisions held the descriptive titles to be entitled to this common law protection quite irrespective of any possible copyright protection they may have enjoyed. This protection has been accorded, in fact, as in the "Chatterbox" cases, to material which had never been entitled to copyright.

The basis for these decisions was the fact that the publishers had through a series of years made investment of skilled labor and of capital in the shaping and marketing of the books in question and in securing for them, in a way, a distinct entity in the eyes of the trade and the public at large. In some cases the publishers had built up for a continuing publication such as "Chatterbox" a large property value based on a name "Chatterbox," through great advertising expenditure and through their own trade connections, the latter based ultimately on large expenditures. The amendment proposes that whenever the title of a book, or of a series of books, shall cease to be entitled to the protection of copyright, there shall be accorded to it no other protection whatsoever. Its purpose is contrary to a whole body of law, in trade-mark, patent and general business cases as well as copyright, providing that a continued and repeated investment of labor and of capital, as a result of which "good will" property has been built up, is entitled to protection.

In a letter of protest addressed by Mr. George Haven Putnam to the Chairmen of the Patent Committees of the Senate and the House, Mr. Putnam said: "The purpose of this bill is to make available for the use of a certain class of publishers the result of the labor and investment of others. . . . I trust that the actual purpose of the bill, which might be described as 'A measure for the encouragement of piratical appropriation,' will be made clear to yourself and your honorable associates and may prevent it from securing favorable attention on the part of your Committee."

We reprint elsewhere the text of a bill recently submitted to the Massachusetts legislature purporting to regulate the sale of securities by correspondence schools and publishers of text-books generally. Apparently it is the indirect result of recent criticism of the International Textbook Company of Scranton, although, as a matter of fact, the latter being a corporation engaged in interstate commerce, it is difficult to see how it, even though it were committing breaches of the provisions of this Massachusetts act, could be made amenable to it. The bill, as drawn, is a good example of

legislation with ultimate consequences far beyond its intents, of legislation drawn up in good faith to scotch the evil-doer but succeeding only or also in harassing the well-doer beyond reasonable measure. It seems to compel, not only every "correspondence school," but "every person, firm, association or corporation engaged in the business of publishing or selling school or text books" in Massachusetts—and this means, in our interpretation, practically every publishing concern in the United States and every bookselling concern in Massachusetts and many in other states—which desires to sell any of its securities (or those of other corporations) to file an extended statement with the Massachusetts Commissioner of Corporations. The information in many instances would be inquisitorial, a fee of \$25 must be paid, and the Commissioner of Corporations is made apparently sole judge of the fair conduct of their businesses. As we read it, the law, as now drawn, except for the possible prohibitions of federal jurisdiction, would apply equally to a bookseller in a little Massachusetts town desiring to sell out his business entire and to a Chicago publisher, who had textbooks on his list sold in Massachusetts, who desired to sell one share of stock to a man in California. In short, the bill, as drawn, imposes a very serious and probably quite unanticipated burden upon the bookselling and book publishing businesses, and is an example of the annoying pieces of legislation which have in the last few years brought only too many business men to a state verging on despair.

THE latest reports from Washington are that the Clayton Anti-Trust bill is having anything but clear sailing through the Senate Judiciary Committee which now has it in charge. Members of the committee, we are told, seem unable to agree upon what shall go into the bill or what shall be stricken out. Each change is undertaken tentatively. Sections are replaced in the bill almost as rapidly as they are stricken out, and there seems little likelihood of an early report of the bill. The clauses covering price fixing and interlocking directorates are said to be causing the most difficulty. Extended consideration of these clauses and honest differences of opinion in the Committee seem to the *PUBLISHERS' WEEKLY*, however, to augur well for a finally just and generally satisfactory statement of law. The subjects are admittedly vexing ones, and there is evidently no intention of rushing through ultra-radical and ill-considered legislation.

#### PROPOSED COPYRIGHT AMENDMENT WOULD ABOLISH RIGHTS IN TITLES.

In the House of Representatives, May 2, 1914, Mr. Levy introduced the following bill (H. R. 16238), which was referred to the Committee on Patents and ordered to be printed:

A bill to amend section twenty-three of the act entitled "An act to amend and consolidate the acts respecting copyright," approved March fourth, nineteen hundred and nine.

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, that section twenty-three of the act entitled "an act to amend and consolidate the acts respecting copyright," approved March fourth, nineteen hundred and nine, is hereby amended by adding thereto a new paragraph at the end thereof, as follows:

"Upon the expiration of the copyright herein provided for, or the renewal thereof should the same be renewed, there shall exist no rights of any nature whatsoever in the former proprietor of an expired copyright or to the matter which has been the subject of copyright or to the name or title used in or descriptive of the publication of any composite work or other literary matter during the period in which it was protected by copyright, and there shall exist no restricted, exclusive, qualified, or so-called secondary meaning right to the title of any book or to the name of any author, compiler, or editor of any expired copyright composite or other work, but both the matter which has been the subject of copyright and its generic or other name or title shall fall into the public domain and thereafter be forever free to the unrestricted use of the public; and no suit shall be maintained to establish a right of any restricted nature in or to any expired copyright material or matter, or to the name or names, or any part thereof, under or by which any book hitherto issued under copyright protection has been published or has become known to the public."

#### A MASSACHUSETTS BILL TO REGULATE CORRESPONDENCE SCHOOLS.

THE following bill (Sen. 568) has been submitted to the Massachusetts State Legislature:

An act to regulate, control and prevent fraud by correspondence schools and others.

Be it enacted by the Senate and House of Representatives in General Court assembled, and by the authority of the same, as follows:

Section 1. It shall be unlawful for any person, firm, association or corporation engaged in the business of publishing or selling school or text books or doing business as a correspondence school in this commonwealth, to directly or indirectly, through its officers, agents or servants, sell stocks, bonds or other securities, either of its own company or of other companies, until and unless such person, firm, association or corporation shall file with the commissioner of corporations a copy of the charter and by-laws of any company whose stocks, bonds or other securities are offered for sale, a detailed statement, under oath, of

the condition of such company, the properties owned or controlled by any such company and the condition thereof, and before offering any such stocks, bonds or other securities for sale a statement showing in detail the plan of selling the stocks, bonds or other securities, the plan of organization or increase of stock of any such company, a copy of all contracts in

Section 2. It shall be unlawful for any person, firm, association or corporation, engaged in the business of publishing or selling school or text books, or doing business as a correspondence school acting by its officers, servants or agents, or otherwise, to make any representation as to its financial condition or as to the financial condition of any other company



INTENDING TRAVELERS CAN GENERALLY BE INDUCED TO BECOME BOOK BUYERS. THIS WINDOW REPRESENTED THE CLEVER ATTEMPT OF A BOOKSELLER LAST YEAR TO "CASH IN FROM TRAVELERS." AS THE VACATION SEASON APPROACHES AGAIN IT SEEMS WORTH WHILE TO REPRINT IT.

*Courtesy of Grosset & Dunlap*

connection with such sales of stocks, bonds or other securities, the names and addresses of all officers, proposed officers or promoters of any such company and the amount and price of such stock and the commission and promotion fees or expenses of the organization of any such company. If the commissioner of corporations is satisfied that such statements are correct and that the proposed sale or sales of the stocks, bonds or other securities of any such company will be fairly conducted and that the representations therein contained are true he shall, upon the payment of a fee of twenty-five dollars, issue a permit to sell such stocks, bonds or other securities. Any person, firm, association or corporation which violates the provisions of this section shall be punishable by a fine of not more than five hundred dollars or by imprisonment in the house of correction or jail for a period of not more than one year or by both such fine and imprisonment.

whose stocks, bonds or other securities any such person, firm, association or corporation is engaged in selling which representation is not in accordance with the truth and with the charter and by-laws of such company and with the certificate of financial condition and the representations filed in accordance with the provisions of section one. Any person who purchases stocks, bonds or other securities in pursuance or partly in pursuance of any such representation may recover the price so paid in an action of debt against any such person, firm, association or corporation.

Section 3. Any pupil in or of any such correspondence school who is misled or deceived by a misrepresentation made by an officer or agent or by any advertisement or circular issued by any such school or by any person, firm, association or corporation who or which sells text books to such school or to the pupils of such school, may have any action against such school, person, firm, association or cor-

poration for three times the amount paid by him to such school, person, firm, association or corporation.

Section 4. Every person, firm, association or corporation doing business in this commonwealth as a correspondence school shall file with the treasurer of the commonwealth a bond, with sureties to be approved by the treasurer, in the sum of ten thousand dollars, the condition of the bond being that the correspondence school shall not do business in this commonwealth except in conformity with the law thereto appertaining, and with the approval of and subject to the rules and regulations established by the board of education.

Section 5. Violation of any provision of sections two, three or four of this act shall be punished by a fine of not more than five hundred dollars for each offence.

### THE BOOKSELLER AND THE LIBRARIAN.\*

By F. W. JENKINS.

The Bookseller and the Librarian have always got along together, tolerably well. They spring from one common source, so that "the pot cannot call the kettle black." For if we go back over the centuries, we find the bookseller and the librarian were veritable cronies. Without consulting that famous bookseller, Atticus, our friend Cicero wouldn't have thought of buying books even for his villa library. As a trustee of the public library,—for there were such in Rome,—he would have advised with the bookseller first, while as author, he wouldn't have even thought of expressing himself on papyrus, without inviting Atticus the bookseller out to his villa, and over a jug of wine, discussing the pros and cons for making the forthcoming volume net or regular. The history of bookselling and librarianship is one delightful romance,—the history of the one inseparably interwoven with that of the other. And so it has been and will be in spite of the futile attempts of a few eccentric booksellers and a few irascible librarians to stir up a respectable row, now and then. Such skirmishes are but surface scratches and painfully new. But we do not have to go back to the days of Cicero to find amicable relations between the bookseller and the librarian. As late as the beginning of the eighteenth century—1716 to be exact—libraries and booksellers had grown to be so friendly that the unsuspecting public often took the one for the other. In a letter from Nentham to Lord Gower's chaplain he says: "Johnson, the Lichfield librarian, is no where; he propagates learning all over this diocese, and advanceth knowledge to its just height; all the clergy are his pupils." Now this refers to Michael Johnson, and he was not a librarian at all, so far as being a library school graduate was concerned,—he was plain Michael Johnson the bookseller of Lichfield. And he kept a delightful crowded, heaped up in piles, old bookshop,—I suspect a good deal like this one. And the letter shows that while he kept a bookshop, the bookshop

wouldn't have kept him, if he hadn't got out once in awhile and drummed up some new trade. And while I'm not trying to point a moral, we might remember that our friend Michael wasn't content simply with the business which came his way, but got out and hustled in the year 1716. But what I want you to remember is that he was called a "librarian" which shows how inseparably related were the two professions. But this is history, and we are not interested in that,—fiction is more the demand of the hour. Only this helps us get a proper perspective. If you happen to know of some librarian who tried to get a discount in inverse proportion to commonsense, and was turned down by some wealthy bookseller, don't imagine that the misunderstanding is to be taken as representative,—don't lose your perspective. Such a disagreement is local, provincial, too modern to deserve our attentions,—we of a profession with traditions. The bookseller and the librarian, I reiterate, have always been close friends and always will be,—our history is one, our aims—to spread the acquaintance and usefulness of the printed book—are one and the same. So let us start with this one ghost buried. I once asked a bookseller to define briefly the present relationship between the bookseller and the librarian, and he replied "submission on the part of the bookseller, suspicion on the part of the librarian." But history doesn't bear him out, you see. Perhaps you have sometimes thought that librarians and booksellers were not the best of friends, but I'm sure you don't think so any longer.

Now, having seen that so far as our past is concerned, there is no reason why we cannot be mutually helpful, I want to bring forward a few suggestions, which may help in making the next 2,000 years of such relations even more friendly than the days of the past.

My first suggestion is in regard to your attitude toward the library,—you who deal with librarians, trustees and such servants of the public. For a man's mental attitude has much to do with his actions. Is your perspective true? What is your opinion of libraries and librarians? Now I think I am in a position to know, and rather than make you blush in the telling, I will not press the question further. But seriously I want to tell you how little you know about the library and what it is doing, of librarians and what they are accomplishing. You are judging all librarians by some spinster who perhaps frowned on you, told you that the reading room was no place to converse with the object of your affections, or perhaps by another who came into your store and asked you for books you never heard-of, so that in your wisdom you set librarians down as nuisances. How often do you go to your library, you whose business training would make you a valuable aid to the librarian and of service to your community.

Do you realize that the library is the most democratic of American institutions. The public school in which we are justly proud reaches only a small proportion of our citizens in the making. A large number of children attend private schools, fitting schools,

\* An address delivered recently before the Booksellers' School of the New York Booksellers' League.

of all sorts and kinds, parochial schools, under the direction of the church, to say nothing of the large number of boys and girls who go to school anywhere only so long as the law requires and get but slight advantage from what the public school offers. You will be surprised after investigating the matter to find how few schools give any actual training along vocational lines,—that give any actual preparation for earning an honest living, and this in spite of all the talk we have heard about vocational training. The church is of necessity even narrower in its range of usefulness, appealing as it does to a particular sect or creed.

The library on the other hand knows no age limit, knows no favored class, knows no sect nor creed. It is the only school that some men and women ever know. It is the great continuation school for those whom stern necessity has taken out from the public school and put to work; it is the technical school for those who would be engineers and mechanics; it is the great university of the public. It knows no age limit and the adult getting nothing from the public school, may find at the library all that he needs to make him a better worker or better citizen. The library knows no creed except that of social service. To quote a specific instance, the interesting experience of Grand Rapids may illustrate. In its course of three lectures, one was given on tuberculosis, by Dr. Vaughan, Dean of the Medical Department of the University of Michigan. The library at the time put in prominent place, books on the subject of tuberculosis and wrote to the Secretary of the National Society for the study and prevention of tuberculosis for the latest material on the subject. As a result of public opinion created by this lecture and reading, a society for the study and prevention of tuberculosis, was formed, which, with the co-operation of the library, brought to the city a large tuberculosis exhibit, which thoroughly informed the people on the whole subject. After an aroused city's interests there was no difficulty in getting money to work for the elimination of the disease. The result was that the death rate in five years from tuberculosis in Grand Rapids decreased from 110 per 100,000 population to 91. The death rate of the city from this cause is now lower than the death rate in the state, whereas formerly it was higher. What one library has done to arouse public opinion in behalf of this problem, other libraries are doing.

Perhaps no one single agency is doing more to naturalize the immigrant. It is a fact that where there is a branch library, juvenile delinquency is lessened. It is the American library that is in many cases making American citizens out of the foreign born, teaching them the English language, improving their living conditions, showing the immigrant that the saloon is un-American and that private vengeance is rendered unnecessary by our laws for their protection. It is well for us to think once in awhile of that roof garden of a New York settlement house at sunset, looking out over the panorama spread below with its

two million of foreign born. David exclaims prophetically you remember: "It is the fires of God around his Crucible." There she lies, the great Melting Pot—listen! Can't you hear the roaring and bubbling? There gapes her mouth—the harbor where a thousand mammoth feeders come from the ends of the world to pour in their human freight. Ah, what a stirring and a seething! Celt and Latin, Slav and Teuton, Greek and Syrian,—black and yellow,—Jew and Gentile,—East and West, the North and South, the palm and the pine, the pole and the equator, the crescent and the cross. How the great Alchemist melts and fuses them with his purging flame! Here shall they all unite to build the Republic of Man and the Kingdom of God. Ah, Vera, what is the glory of Rome and Jerusalem, where all nations and races come to worship and look back, compared with the glory of America, where all races and nations come to labor and look forward?" It is the library that has reduced the number of unnaturalized men and making an increasing number of self-respecting law abiding citizens out of those who knock at our gates.

And finally do you realize the stupendous work being done by this great library system in New York with its many branches,—going down into the dark places of this great city where you wouldn't go, carrying education and uplift, visions of a new world? How much are you doing? Wouldn't it be a good idea to get acquainted with some library, perhaps the library in your neighborhood and appoint yourself as a committee of one to help get it better books and more of them? Perhaps you might get some of the business for your own store. Remember our good friend Michael didn't sit down and complain. And that's my first bit of advice—get acquainted with libraries and librarians. If a glimpse of the librarian of your community convinces you that it is a fool, male or female, all the more reason for you to get busy. And contact with libraries will do you good, morally, intellectually and perhaps financially.

But perhaps before you do this you will want to think over a bit whether or not you want library business. It isn't good business to advertise this line of thought, but just here, right among ourselves, in this place frequented almost entirely by ministers and preachers of the gospel, we really ought to tell the truth. And throwing aside all feeling, all little differences of discount, net books and such bones of contention,—do you think library business is worth while? I think it is. Buying in quantities for your library trade will, other things being equal, get for you a little extra discount which makes just so much more profit for the regular "over the counter business." And the profit on all net books isn't so insignificant as a few peevish ones would have us think. Again, the library is the final resort for clearance sales, for remainders, for slow movers, and libraries buy in hundreds of copies where the individual buys in tens. Above all, bury once for all that other ghost—the statement without foundation, that libraries hurt the sale of books because people read them in the libraries and do not buy. The

class of people who buy books never go to the library. The library is reaching a class that the bookstore never reached and increases the sale of books rather than diminishes it. Tango teas, the theater, the moving picture show, increasingly expensive restaurants and automobiles especially,—these are your enemies so far as the sale of books is concerned. Mountain hotels have in many cases closed their doors because people no longer come for the summer but for week ends. We no longer sit on porch or mountain side,—we ride, thirty miles an hour and buy gasoline at 20 cents per gallon rather than first folio Shakespeares or a book of essays. Dickens and Thackeray, Emerson and Lowell were all right for their day, but they're too slow now,—this is an automobile age and we haven't time to read unless a tire blows out and we have a wait on the road. The library helps your business, so don't approach it with a chip on either shoulder. Now let us consider for the sake of argument that, after thinking it over, you will condescend to take library business, what next? Well, I've already given you my first bit of advice,—get acquainted with libraries and librarians, with the librarians not only in their libraries but at conferences, library meetings and, if the opportunity presents, in their homes. At library meetings you may hear something beside making catalogue cards and stories to tell the children. Maybe you would like to hear Alfred Noyes read some of his rollicking poems after having sold innumerable copies of his books and assuring the customer every time that the poet "has a style all his own." Alfred Noyes read from his poems last year and again this year before the N. Y. Library Club, and I don't believe any of you were there. Get acquainted with librarians. They won't hurt you, and while the women far exceed in numbers the men in the profession, this is a case where "the female of the species 'is not' more deadly than the male."

And after you have got acquainted, I'll wager that 99 out of every 100 booksellers imagine that the next move is to announce liberal discount. Believe me this is wrong. Librarians of necessity must look out for cost. Their appropriation is always far too little for the needs of the library, and the city's money must be carefully and wisely expended. The librarian is responsible for this, and you would be as ready as any other citizen to criticise foolish expenditure of money for books, and especially if the highest figure was paid a rival bookseller. You would say at once that the librarian was foolish to pay so much for books when you could sell them cheaper. So let the librarian try to get the best discount possible. It's a harmless, thankless job and don't worry about unreasonable discounts. What the librarian wants more than discount is service. As a librarian I am free to say that I wish the practice of rate cutting to libraries could be stopped, for it leads nowhere except to the ruin of the small bookseller. Libraries buy in quantities and are therefore entitled to discount. This discount should, however, be reasonably even and uniform, and jobbers should keep up to it. I

believe the trouble has arisen with the bookseller more than with librarians. But more than discount is service,—this is the second promise to make in wooing library business. A library wants acknowledgment of orders received, prompt and complete shipment of all books readily obtainable, and complete reports on unfilled items. The acknowledgment of orders is a simple matter,—a printed post-card with space for date of order is the best thing possible. The prompt, reasonably prompt, shipment of books is also fairly easy. The sending of many small packages increases the cost of transportation which falls often on the library whose book appropriation is just so much less. The full report of shorts is as important as the other two, and is the most poorly done of all. Some of the English publishers put at the head of their invoices, the various reports preceded by their symbols, eg.,

N. Y. P.—Not yet published.

O. P.—Out of print.

Out.—Out of stock.

Imp.—Import only,

and the particularly English one, N. I. T.—Not in town. In New York, the center of American book selling, no reputable bookseller would dare put this N. I. T. report on. Now, the value of these reports to the librarian cannot be overestimated. The library book orders represent often the requests of many library users. The librarian tells those requesting books that they have been ordered. In the course of time, a shipment is received but the books asked by Dr. Smith, the Rev. Mr. Jones or Schoolmarm Wilson are not in the box. Don't you see how absolutely necessary a report is in order that the librarian may say with a gracious smile: Yes, Dr. Smith, that novel has been advertised, but it really isn't published; Yes, Rev. Mr. Jones, "Joy of repentant sinners" may have done you good in your youth, but it is now entirely out of print. Yes, Schoolmarm Wilson, that was a valuable exposition that you suggested, but it can be got only by importation which will take several weeks, so don't lay out your school work for next week on the idea of having the book. The full report of shorts is necessary, absolutely necessary, and by adopting these symbols, the reporting is a simple procedure. And under service, let me say just one word about rush orders. Out of fifty or a hundred titles the librarian may need three at once for some special demand. Make your system so simple and flexible that automatically these books are ordered at once, and shipped even sooner. A red slip for such books is perhaps the simplest method, and marks the book for immediate attention. And the other important requisite in a successful library business is accuracy. Be absolutely accurate. If a library specifies an edition, don't try to select a better one,—the library wants that special edition for some special purpose with which you are unfamiliar. Be accurate with your invoices and if possible typewrite them, it will save the librarians temper and increase good-will. And if you are accurate in all your transactions, you have the right to demand accuracy and business-like

methods on the part of the librarian. The surest way to start suspicion in the mind of the librarian is to make mistakes on invoices and especially where later bills show a smaller discount than the earlier ones. If you are always accurate in records, invoices and statements made by correspondence you can hold the librarian's confidence. Further you can hold the librarian to his or her statements, and put yourself in a position to refuse unreasonable requests. Under such circumstances there is no excuse for allowing a librarian to return books ordered through error unless the request was in the first place to send the books on approval. No librarian with any business instincts will return a book and ask for credit when the error was his own. Better by far for him to destroy the book or add it to the shelves as deadwood. Accuracy therefore gives the bookseller the position of advantage.

So much for library business and its conduct. I would add in closing a word or two of friendly, if decidedly personal, council. I have tried to show you that the library as a civic factor is worthy your acquaintance,—that library business is worth the getting, but after all the game rests with you and with me. A collection of books with the human element left out is not a library,—a store with the human element left out is a failure. And so we must put the question up to ourselves. Is it the business for us? Are we willing to take the drawbacks along with the pleasure? A plumber may get ten dollars a day—wouldn't some of us make better plumbers? This school and your presence here, however, seem to answer in the negative. It is the love of books, life with books, with the refinements of life,—the little glimpses now and then that make it all worth while. But it's these little glimpses that sometimes make the librarian and the bookseller dreamers,—that make us doubtful now and then—that make us grumble with our lot,—that makes us little men and women—little in mind, little in our judgment of others. Bookselling and librarianship—it's an old, old profession,—spend a little of your time looking up your ancestry and you will be proud of it, and more anxious to be worthy of its best traditions. And again, know books. How much patience would you have with a librarian who couldn't tell you, if you asked for the best history of England, the best book on Panama, or the latest material on the Referendum. And yet there is no reason why a salesman should not know. The salesman has probably more time than the librarian to know books, to keep in touch with the latest and best, as well as the classic or so-called standard. I hope that one of the courses in this school may give men and women a good grounding in matters of this kind. A salesman who knows books, and something of the stuff that is in them, can sell books to librarians every time. Don't growl because your salary isn't as large as a boss mechanic,—no one is holding you down,—mend broken sewer pipes if you want to do so. And, above all, get a vision. Get perspective,—your job isn't the only one in the world to be sure, but it's the only one for the present and deserves being

well done. And be sure you don't throw any tin cans of derision into the library back yard, for you and the librarian are friends, and co-operation will bring better results than antagonism. Know the library,—know your business, be sure of yourself,—this is the best counsel I can give for the conduct of a successful library business. And if you do not get rich as fast as you think you ought, remember "there's only wan kind of poverty, Jamie, and that's t' haave no love in th' heart."

#### RECORD OF AMERICAN BOOK PRODUCTION, APRIL, 1914.\*

INTERNATIONAL CLASSIFICATION	New Publica- tions		By Origin			Total
	New Books	New Editions	American Authors	American Manufacturer	English and Other Foreign Authors	
Philosophy.....	81	17	33	2	13	48
Religion, Theology.....	94	7	55	3	43	101
Sociology, Economics.....	55	8	47	5	11	63
Law.....	38	8	42	2	2	46
Education.....	16	.....	12	2	2	16
Philology.....	8	4	6	2	4	12
Science.....	39	8	29	1	12	42
Applied Science, Engineering.....	60	8	58	.....	10	68
Medicine, Hygiene.....	42	12	42	2	10	54
Agriculture.....	32	3	31	.....	4	35
Domestic Economy.....	9	1	9	.....	1	10
Business.....	6	2	7	1	.....	8
Fine Arts.....	20	.....	14	.....	6	20
Music.....	7	3	6	1	3	10
Games, Amusements.....	14	.....	11	.....	3	14
General Literature, Essays.....	90	35	63	9	53	125
Poetry and Drama.....	65	26	38	18	35	91
Fiction.....	61	27	55	14	19	88
Juvenile Books.....	26	6	24	2	6	32
History.....	35	5	26	1	13	40
Geography, Travel .....	60	3	33	3	27	63
Biography, Genealogy.....	42	1	23	1	19	43
General Works, Misl.....	9	1	9	.....	1	10
Total.....	859	180	673	69	297	1039

\*These figures include pamphlets, of which 117 were published in April.

"NEW CONSCIENCE AND AN ANCIENT GIRL, A. Jane Addams."—From Gimbel's advertisement of books in the *New York Times*, January 14, 1914.—*The Survey*.

## RARE BOOKS IN LONDON SALE.

THE sum of \$2,100 was paid for a very rare first edition of a pseudo-Shakespearean play, "The Raigne of King Edward the Third," at the June 19 sale at Sotheby's, London, of rare and valuable books, illuminated and historical manuscripts, autograph letters, manuscripts, and letters of Charlotte Brontë. The play is supposed to have been written by Christopher Marlowe, assisted by Shakespeare.

The next highest price was \$1,850, paid for a missal for the use of the Church of the Isle of Mallorca. An original edition of the Mozarabic Missal, the only other copy of which is in the British Museum, fetched \$1,300; a French Book of Hours of the fifteenth century, \$1,950; a Book of Hours, French, fifteenth-sixteenth century, \$1,250; another Book of Hours, French, fourteenth century, \$1,025; a copy of the Journal of Andrew Ellicott, United States Commissioner, 1796-1800, for determining the boundary between the United States and the possessions of his Catholic Majesty in America, \$975; a Flemish Latin Bible of the fifteenth century, \$900.

Five hundred and twenty-five dollars was paid for a draft of Charlotte Brontë's "Emma," written by her in pencil and dated November 27, 1853.

## NEW PUBLISHER FOR "CENTURY MAGAZINE."

William W. Ellsworth, president of the Century Company, announced Thursday that a special company has been formed to publish the "Century Magazine," to be known as The Century Magazine Company and to be managed in close co-operation with the present publishers, the Century Company. Robert Sterling Yard, who has been the editorial head of the magazine for the last year, is interested in the new company, and will continue as editor. There will be no change in the policy or plan of the magazine, it was said.

Robert M. McBride of McBride, Nast & Co., publishers, will be the president of the new company. Carl T. Keller of Boston, an officer of the New England Telegraph and Telephone Company, will be the secretary and treasurer, and Mr. Yard will be the vice-president. The Century Company is also a stockholder.

The organization of the new magazine publishing company is said to be due to the growth and development of the "Century Magazine" and the desire of the officers of the Century Company to give their attention to their book publishing activities, particularly the publication of trade books. Therefore the reorganization was effected so that the "Century Magazine's" future will be in the hands of the men who have been devoting their time and energies to magazine publishing. The Century Company's offices are at 33 East Seventeenth Street.

The Century Magazine Company will conduct for the Century Company the business departments of "St. Nicholas Magazine." It will not acquire any financial or editorial interest in that publication, however.

Although McBride, Nast & Co. will have no financial interest in the new company, it is understood that there will be a close working

arrangement between the two concerns in the matter of a centralization of the accounting and other departments that promises to be mutually helpful.

## A LONDON LETTER.

## THE BOOK SUMMER IN ENGLAND AND THE AUTUMN SEASON.

\* London, June 10, 1914.

We are not having a particularly good summer book season in London, and it is worth looking into the reasons for this. We had, upon the whole, an open, sunny spring, instead of the wet weather to which we are often accustomed at that time of the year. This has enabled people to get out of doors a great deal, and the average Englishman loves to be out of doors, even more than to read a book.

Now that summer is fully here, England is very beautiful, and that adds to the out-door attractions. "Oh to be in England, now that April's there," sang Browning from Italy. June, however, is a still more beautiful month in beautiful England, and the charm and attraction of books are apt to be forgotten "underneath the bough," although, according to Omar Khayyám, that is a favorite place for reading.

Such is one side of the summer book market, and another is the rather conspicuous absence of what may be called compelling books. There are books and books, and still again books, but the books which booksellers like are those that the public simply must buy. Mrs. Katherine O'Shea's life of her husband, Charles Stewart Parnell, the Irish leader, has been one book of the sort. It romped through the first edition of 5,000 copies, although the price was a guinea, within a week or so. This was because it had a human and "compelling interest," which brought in the general reader and drove him either to buy or borrow the book.

We have hardly had any other book, however, of a "compelling" interest, although always there have been a few novels which have gone on selling quite well, without reaching the "compelling" standard. The fact is that the reading public is getting so divided up that it is very hard to reach it with any book not of a first interest. The Parnell book was shot at the public by the long reviews given to it in every daily paper. Scattered reviews of a book, such as fall to the lot of most books, do not have that effect, and so it is that many books just have a half-prosperous life and then die away.

It is to be feared that the rich Americans who come to London during the summer season of fashion and frivolity are not, although they may not be conscious of it, good friends to the booksellers. They come over with their full purses, and they take big furnished houses, and they entertain lavishly. They get quiet people to their parties who otherwise would be staying at home of an afternoon, perhaps reading a book, and they themselves buy nothing or next to nothing in the way of literature.

This lavish entertaining is entirely antagonistic to the whole idea of either reading or writing literature on what the Edinburgh reviewers call a little oatmeal. You cannot own

a fleet of motor cars and be content to spend an afternoon on a nice book, because the two things simply do not go together. You keep all your booky people at home in America, and you send us your merely rich people, and so our booksellers do not benefit much, as one of them has been pointing out to me.

A further thing which interferes with our summer book trade is the want of organization among English booksellers for really getting books around properly. England is a small country, it is true, and for that reason an American publisher is apt to think that the circulation of a book is easily and well done in England. That, however, need not necessarily be so, because our booktrade still goes largely on the old lines of each bookseller for himself and the devil take the hindmost.

The publisher does all the advertising and the bookseller just sells what copies he is asked for. Now, if we could have more sympathetic action among our booksellers, many more books would be sold, because it would be so much easier for the public to get these books. One feels that there is a kind of a beginning on foot to initiate this sympathetic action among booksellers, and when it comes, perhaps our summer booktrade will be better than it is at the moment.

To make up for it, all the leading publishers are going to start early with their autumn books. Not so long ago, the beginning of September was thought to be early for the autumn publishing season. If a book got out by the end of October it was thought to be in good enough time for the winter trade. Now, however, the book that does not come out until the end of October is late and is apt to be overlooked because booksellers have already taken in so large a number that they cannot "stock" any more.

This year we shall have the season actively begun by the middle of July, and by the end of August practically all the novels of the autumn will be out. There is to be a great crop of them, but there is no word so far of a new one by Mrs. Florence Barclay, who, at the moment, is the "best circulator," if one may invent that phrase, at the London libraries. That place used to be held by Miss Marie Correlli, who remains a good second, though perhaps, when her new novel comes along about the beginning of August, she may again win her old position.

Quite a number of important serious books are also in prospect for the autumn, which remains the best-selling season for such books. This is just because the average Englishman then regards the out-door year as being finished, sits down at his fireside and says, "Now, what new book shall I get?" He will buy a novel in summer, but autumn, with its "tresses gray," needs to come before he will buy a biography, such as that, for instance, of General Booth, upon which Mr. Harold Begbie is engaged.

Another possible biography is an enlargement by Sir Sidney Lee of the remarkable memoir of King Edward VII., which he contributed to the "National Dictionary of Biography." King George, it is said, was not en-

tirely pleased with the frankness of that memoir, so it will be interesting to see what form it takes as an individual volume, more especially as masses of official material are being placed at the disposal of the biographer.

One asks, after the death of Theodore Watts-Dunton, what is to become of the Swinburne papers of which he was the custodian? They should be most valuable and interesting, and no doubt they will be published in some form, but who is now to write the biography of Swinburne? It is common knowledge that Mr. Watts-Dunton himself left a novel in type called "Cariola," and perhaps we may look for it during the autumn on both sides of the Atlantic from the publishing house of Harper, who have had it in type for the best part of ten years. Watts-Dunton worked on the proofs every now and then, for he had an enormous genius for taking pains. But "Cariola," a story of Roman life, could have appeared any time and ranked as a first-rate novel.

JAMES MILNE.

#### OBITUARY NOTES.

BARONESS BERTHA VON SUTTNER, the advocate of universal peace and winner of the Nobel peace prize in 1905, died on June 21 at Vienna. Baroness von Suttner was the daughter of Field Marshal Count Franz von Kinsky of Vienna, where she was born in 1843. When quite a girl she was betrothed to Prince Adolf Wittgenstein, who was killed in battle. She married, in 1876, Baron Gundacar von Suttner, who died in 1902. The Baroness had already produced two books, "The Inventory of a Soul" (1882) and "Das Maschinenzitalter" (1887), when her remarkable book in the interest of peace, "Die Waffen Nieder" ("Ground Arms!") (1890), aroused all Europe to the horrors and the iniquity of war. It created a tremendous sensation. It pictured the senselessness of sending men to war and dwelt on the burden that standing armies and navies are to a nation. Count Muravieff, the Russian Foreign Minister, read it and was so impressed that he called it to the attention of the Czar. Nicholas II. read it, and, it is said, was so impressed that he issued the call for the peace conference at The Hague, in which all nations participated. That book put Baroness von Suttner before the world as one of the greatest advocates of world peace. She followed up her advantage by other writings and other books in which she argued that war is never justifiable. She became editor of a monthly magazine called *Die Waffen Nieder*, which is the organ of the International Peace Bureau in Berne, Switzerland. She was made honorary president of that bureau, was elected president of the Austrian Peace Society, and afterward was chosen as a member of the advisory counsel to the Carnegie Peace Foundation. Among her writings were: "Schach der Qual" (Check to Pain) (1897); "The Peace Conference at The Hague, a Journal" (1900); "Martha's Kinder," a sequel to "Die Waffen Nieder" (1902); "Briefe an Einen Toten" (Letters to a Dead Man) (1904); "Memoiren" (1909); and "Der Menschheit Hockgedanken" (1912).

## PERSONAL NOTES.

ERNEST DRESSEL NORTH of New York sails July 1st on a book hunting expedition through Great Britain and Ireland.

TALCOTT WILLIAMS, the Director of the School of Journalism in Columbia University, has become one of the editors of the revision of the New International Encyclopædia now in course of publication by Dodd, Mead & Co.

DOUBLEDAY, PAGE & Co. have been using sandwich men to advertise "Penrod" in New York. To which Tarkington writes: "Gosh, I don't think sandwich men are undignified. That's my idea of *real* Fame!"

LILLIAN WHITING, the Boston authoress, has returned to her Boston home from another prolonged visit to England, where she gathered additional material for her autumn travel book, "The Lure of London," which Little, Brown & Co. will publish.

GELETT BURGESS, the writer, and Miss Estelle Loomis, an actress, who was playing leading feminine roles with Richard Mansfield at the time of his death, were married on June 18. For some time Mrs. Burgess has devoted herself to literary work. Mr. and Mrs. Burgess have sailed for France, where a year will be spent in literary pursuits. It is understood that as a result of their joint efforts while abroad a book will be published.

THE Boy Scouts of America announces the appointment of Frederic C. Colver as business manager of *Boys' Life*, the Boy Scouts' official monthly magazine. Mr. Colver, who has just resigned his connection with *Lippincott's Magazine*, is well known in the periodical publishing field, having spent practically all of his business career with *Leslie's*, *The American Magazine*, the *New York Times*, and other publishing interests. Some twelve years ago Mr. Colver founded the Periodical Publishers' Association of America, serving it many years as secretary and later as president.

FRED E. WOODWARD, manager of the book department, Woodward & Lothrop, Washington, D. C., contemplates making a trip to England and Scotland during the coming summer, sailing about the 11th of July. Mr. Woodward expects to visit nearly all the book emporiums and old rare bookstores of those countries, and takes with him many commissions which the patrons of the store have given him for execution. In addition, he will endeavor to secure books and other publications of general interest to his department. His sojourn also includes journeys to the homes of famous authors in England and the Continent. He will return about September 1.

## LITERARY AND TRADE NOTES.

THOMAS Y. CROWELL Co. publications will be on view at Room 350, Palmer House, in charge of Mr. George R. Hobby, during the Book Fair.

MACGRATH HATH MURDERED SLEEP by writing "The Adventures of Kathlyn," a weird tale of thrilling happenings, which has already gained far fame in moving pictures. The novel is just published by the Bobbs-Merrill Co.

THE HEARST'S INTERNATIONAL LIBRARY line has been greatly augmented by the addition of books of facts, illustrated children's books, fiction and additions to the "International Library World's Great Books" and "New National Editions."

POLLYANNA is to have a stage career. The dramatic rights of "The Glad Book" have been secured by The Liebler Co., of New York City, the producers of "Disraeli" and other successes, and the play is to be produced next fall or winter.

"PERCH OF THE DEVIL" has a strange sound—just what it means we shall not know until August 28th, when this latest novel by Gertrude Atherton will be published by the Frederick A. Stokes Co. It is a story of the Montana mining region, a thoroughly American tale.

IN CONNECTION with the appearance of Robert Herrick's new novel, "Clark's Field," Houghton Mifflin Co. have prepared a booklet reprinting from scattered sources a number of estimates of Mr. Herrick's work, and including a reproduction of one of the latest and best of the author's photographs.

GERMANY MAINTAINS its lead in the publishing world, according to reports read at the Congress of Associated Book Dealers of Germany at Leipzig. The German production of books during 1913 reached the total of 35,078 separate works, a slight gain over the previous year, and an increase of 10,000 since 1901.

IN HIS NEW BOOK, "The Political Shame of Mexico," just published by McBride, Nast & Co., Edward I. Bell severely censures the Mexican policy of the Taft administration, and calls attention to a course that might have been profitably pursued by President Wilson in handling the present situation.

HOWEVER SOON 1915 comes, Laird & Lee will not be taken unaware. Their "Diary and Time-Saver, 1915," is already published, and orders are reported heavy. "The Tango and New Dances," by Maurice, and a new edition—the fourth—of Robert J. Frank's "Science of Organization and Business Development" are among their other new publications.

THE TIMELY BUT TRITE Christmas stories that see service every year will be superseded this fall by the "Ooze Leather Christmas Series" of the Browne & Howell Company which will contain Christmas stories by present day well-known fiction writers—such people as Bangs, Anne O'Hagan and Grace MacGowan Cooke. The publishers have just sent out a complete distribution of advance samples of this series to all the trade, and wish us to state that if they have missed anyone in this distribution, they will be glad to send copies on request.

AN HEIRESS, who gets lost in the wilderness—as heiresses will, in fiction—is the heroine of "Two in the Wilderness," by Stanley Washburn. The other one, providentially, is a strong and hearty man, and the wilderness is the forest land of British

Columbia. The novel is a Lippincott publication.

A COMPACT HANDBOOK on "Alternating Current," theory, practice and diagrams, by Henry C. Horstmann and Victor H. Tousley has just been issued by Frederick J. Drake & Co., of Chicago. The Drake line of popular mechanical and electrical books (among which motion picture books are featured) will be on view during the Chicago Book Fair in Room 332, Palmer House, beginning July 6th.

THE ONLY SURE PROPHET, the calendar man has already planned his 1915 schedule. The calendars are all ready, and no objections will be considered. The "S. & K." line includes "The Dinner Calendar," containing 365 original menus and receipts by Fannie Merritt Farmer and five 53-page book calendars, the Dickens, Longfellow, Stevenson and Kipling calendars, and "The Witty and Wise" calendar.

FLORENCE L. BARCLAY, who has reached literally millions of readers, has written another book, "The Wall of Partition," which G. P. Putnam's Sons will make their fall leader. The Putnam list will also contain books by Cynthia Stockley, Ethel M. Dell, F. W. Bain, Morley Roberts, S. G. Tallentyre, Rachael Macnamara, Mrs. T. P. O'Connor and Pompeo Duke Litta.

FRANK TOUSEY, INC., the publisher of novels and cheap magazines, last week asked the Supreme Court of New York State to dissolve the firm. The petition was submitted by Sinclair Tousey, the president. He declared that Harry E. Wolff, assistant treasurer, and Norma Hastings, one of the directors, have conspired to prevent the company from making any money, so that he cannot pay the sum due on his stock, and thus will be forced to sell it.

"FAITH TRESILION," by Eden Phillpotts—which needs no other recommendation—is a recent Macmillan novel, a romance of west England in the early nineteenth century. From the same publisher come "A Lad of Kent" a story of southwest England with a merry and vigorous plot, "The Strength of the Strong," Jack London's new book of characteristic title and "The Return of the Prodigal," by May Sinclair, whose books are ever destined to be bought, read and remembered.

"IN A CATALOGUE of old and rare books sent to me the other day," says Jacob Omnim, in the English *Bookseller*, "I found included a comedy of Sir Charles Sedley (a dramatist of the Restoration period), with this delightful note appended: 'His best play, and also the grossest. During the performance the roof of the theater fell down and injured a few persons, including the author.' A play that was capable of evoking such a drastic form of automatic censorship must have been 'gross' indeed!"

ALBERT L. BURT, founder and president of the A. L. Burt Company, publishers, left an estate of \$206,105.71. The will provided for the destruction of ten notes for \$10,000 each, with interest, and one for \$8,500, all made by the A. L. Burt Company; but the company, the appraiser reports, according to *The Amer-*

*ican Stationer*, "notified the executors in writing on May 6 last that they rejected and renounced such forgiveness." In other words, the firm insisted on paying the notes in spite of the testator.

#### BUSINESS NOTES.

CEDAR CREEK, NEB.—The book and stationery store of S. J. Reames was struck by lightning and entirely destroyed by fire on the night of June 5. Loss partly covered by insurance.

ST. JOSEPH, Mo.—Samuel G. Mannschreck, for many years with William Schroeder, is about to open a book and stationery store at 113 North 7th street.

#### AUCTION SALES.

JUNE 30TH AT 3 P. M. (One session). Catalogue sale of Americana, autographs, prints, bibliographical and miscellaneous books. (No. 20; 310 lots.)—*Heartman*.

#### VISITING BUYERS.

FOR THE WEEK ENDING JUNE 24, 1914. E. W. Dunham, of S. P. Dunham & Co., Trenton, N. J.

Mr. Meyers, representing W. E. Waller, Westwood, N. J.

Mr. Munger, representing John Schoonmaker & Son, Newburgh, N. Y.

MR. DE BEKKER, a compiler and author, recently brought suit against the Frederick A. Stokes Company for alleged breaches of contract on the part of the latter in the publication of "Stokes' Encyclopedia of Music and Musicians," for which Mr. De Bekker supplied the material. Mr. De Bekker chiefly accused the Stokes Company of arranging with the University Society, Inc., for a subscription edition of their encyclopedia without his knowledge or consent and without giving credit in it to him as author. The Stokes Company point to their contract with Mr. De Bekker, which definitely arranges the terms of payment for any subscription editions that might be made by them, and claim that Mr. De Bekker was duly notified and paid for them in accordance with the terms of the contract. They state that they were under no obligations to use Mr. De Bekker's name, and that the subscription edition was issued anonymously in order to safeguard their and the author's mutual interests in the regular trade edition. Their contract with Mr. De Bekker, it might be mentioned, provided, in the event of any dispute arising, for arbitration of the points in dispute, but this clause of the contract Mr. De Bekker ignored. The court of first instance gave a decision to Mr. De Bekker. A stay of judgment was at once secured by the defendants and the case appealed. Frederick Trevor Hill represents the Stokes Company in the matter. The trade may remember that the "Encyclopedia" itself was pretty severely criticized editorially when it was first published some years ago, and it is an open secret that the Stokes Company were obliged to spend considerable sums in the correction of this first edition.

## Weekly Record of New Publications

*1 The entry is transcribed from title page when the book is sent by publisher for record. Books received, unless of minor importance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. The abbreviations are usually self-explanatory. c. indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Where not specified the binding is cloth.*

*E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.*

*Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tl. (32mo: 12½ cm.); Fe. (48mo: 10 cm.); Sq., obl., nar., designate square, oblong, narrow. For books not received sizes are given in Roman numerals, 4°, 8°, etc.*

**Abercrombie, Lascelles.** Speculative dialogues. N. Y., Kennerley. 12°, \$1.50 n.

**Adler, F: H:** Herder and Klopstock; a comparative study. N. Y., G. E. Stechert. 231 p. (6 p. bibl.) D. \$1.50; pap., \$1.

**Akins, Zoë.** "Papa"; an amorality in three acts. N. Y., Kennerley. c. '13. 106 p. 12°, (Modern drama ser.) \$1 n.

**Alexander, J: L., ed.** The teens and the rural Sunday school; being the second volume of the report of the Commission on Adolescence, authorized by the San Francisco Convention of the International Sunday School Association; a study of the adolescent in relation to the rural community under 2500 population and in the open country, by the Commission on the Study of the Adolescent in the Country Sunday School. N. Y., Ass'n Press. c. 8+151 p. (3 p. bibl.) D. 50 c.

Covers history and methods of the Commission, conditions affecting adolescence in rural districts, and the training of teachers for the country Sunday School.

**American Telephone and Telegraph Co., comp.** Brief of arguments against public ownership. 3 v. N. Y., [The compiler.] loose leaf, no paging. Q. (Priv. pr.)

**Andrieff, Leonid Nikolaevich.** Savva; The life of man; two plays; tr. from the Russian, with an introd. by T: Seltzer. N. Y., Kennerley. c. 15+236 p. D. (Modern drama ser.) \$1 n.

**Barker, Eldred, and Midgely, Eber.** Analysis of woven fabrics; with 82 illustrations. N. Y., Van Nostrand. 319 p. 12°, \$3 n.

**Becque, H:** The vultures; The woman of Paris; The merry-go-round. N. Y., Kennerley. c. 280 p. 12°, (Modern drama ser.) \$1.50 n.

**Bell, Ja. MacIntosh.** The wilds of Maoriland. N. Y., Macmillan. 13+253 p. il. (col.) maps. 8°, \$4 n.

**Bland, A. E., comp.** The Normans in England, (1066-1154). N. Y., Macmillan. 8+118 p. 12°, 35 c. n.

**Brenckman, Fred.** History of Carbon County, Pennsylvania; also containing a separate account of the several boroughs and townships in the county, with biographical sketches. Weatherly, Pa., The author. 626 p. il. 8°, \$5.

**Brooke, Rev. C. W. A., comp.** Modern methods of parochial organization. Milwaukee, Young Churchman. 15+338 p. forms. D. \$1.40.

**Burlend, T. H.** First book of zoology. N. Y., Macmillan. 6+159 p. il. 12°, 50 c. n.

**Burton, R. G.** Napoleon's invasion of Russia. N. Y., Macmillan. 14+231 p. maps. 12°, (Special campaign ser.) \$1.60 n.

**Bushell, A. J. de Havilland.** Storied windows; a traveller's introduction to the study of old church glass, from the twelfth century to the Renaissance, especially in France. N. Y., Macmillan. 11+338 p. il. 8°, \$4 n.

**Caldecott, Rev. W. Shaw.** Herod's temple; its New Testament associations, and its actual structure. Phil., Am. S. S. Union, 1816 Chestnut St. 395 p. il. plans. tabs. maps. 12°, \$1.75 n.

**Capes, F. M.** On a hill; a romance of sacrifice. N. Y., Benziger. 12°, 50 c. n.

**Carter, Huntly.** The new spirit in drama and art. N. Y., Kennerley. '13. 270 p. 8°, \$5 n.

**Cator, Ambrose A.** The apostle of Ceylon; Fr. Joseph Vas, 1651-1711; tr. from the French. N. Y., Benziger. '13. 12°, 60 c. n.

**Chamberlain, Ja. Franklin, and Chamberlain, Arth. H:** Africa. N. Y., Macmillan. '13. 7+210 p. il. 12°, (Continents and their people) 55 c. n.

**Chambers, Rob. W:** Quick action; il. by Edm. Frederick. N. Y., Appleton. c. 7+316 p. D. \$1.30 n.

Athalie the Beautiful gazes into her crystal and amuses her admirers with the stories she sees there. Most of these romances take place in Florida; and the title for them all describes the daring and rapidity of the courtships in them.

**Champagne, Mildred.** Love. Bost., Badger. c. '13. 274 p. por. D. \$1.25 n.

A plea to women to be honest, to marry for love only, if they would realize the highest ideals of marriage. Denounces the standard which accepts marriage under any condition, rather than a struggle alone under the present economic system.

**Chase, F: , and Lord, J: King.** A history of Dartmouth College, 1815-1909; being the second volume of A history of Dartmouth College and the town of Hanover, New Hampshire, begun by F: Chase. Hanover, N. H., Dartmouth Coll. c. '13. 725 p. il. pls. 8°, \$3 n.

**Chemical Society.** Annual reports on the progress of chemistry; for 1913; ed. by J. C. Cain. v. 10. [N. Y., Van Nostrand.] 9+300 p. O. \$2 n.

**Child, Maurice.** Small power wireless installation; with 39 illustrations. N. Y., Spon & C. 123 p. 12°, bds. 50 c.

**Civil Service Chronicle, New York.** Fire department promotion; examination instruction for all ranks in the uniformed force and all bureaus in the Fire Department; 500 questions and answers to civil service examination questions, etc.; and 1000 specimen exam'n questions; latest official instruction of

the New York Fire College; motor apparatus instruction. N. Y., Civil Service Chronicle. c. 228 p. il. 8°, \$2.50.

**Clerical and Medical Committee of Inquiry into Spiritual, Faith, and Mental Healing.** Report. N. Y., Macmillan. 56 p. 8°, 30 c. n.

**Coates, J. V. H.** A first book of geometry. N. Y., Macmillan. '13. 10+142 p. il. 12°, 50 c. n.

**Coelenbier, L: C., comp.** The child of Mary's own manual; comp. from approved sources. N. Y., Benziger. 18°, 30 c. n.

**Compston, H. F. B.** Here beginneth; a study in the Hebrew Scriptures. Milwaukee, Young Churchman. 8+150 p. S. (English churchman's lib.) 40 c.

**Cooper, Clayton Sedgwick.** Bible study in the work of life. Bk. I. N. Y., Knickerbocker Press. c. 17+167 p. D. \$1.

Daily lessons arranged to help the modern man discover the Bible and apply its teachings to everyday life. Adapted for individual or class use.

**Cornett, W. N.** French commercial correspondence. Milwaukee, C. N. Caspar Co. '11. 192 p. 12°, 75 c. n.

Spanish commercial correspondence. Milwaukee, C. N. Caspar Co. c. '13. 180 p. 12°, 75 c. n.

**Craighead, Lura Harris, [Mrs. Erwin Craighead.]** Lessons in parliamentary law; with table, diagram of precedence of motions; charts, drills, review lessons and index, designed especially for members of women's clubs, societies, etc.; but adapted as well to the needs of members of men's organizations and students generally. Mobile, Ala., W. B. Delchamps Pr. c. various paging. 12°, 75 c.

**Crane, W: Leighton.** The passing of war. 4th ed. N. Y., Macmillan. '13. 30+302 p. 8°, \$1 n.

**Crawford, Caroline.** Dramatic games and dances for little children. N. Y., A. S. Barnes Co. c. no paging. il. 4°, \$1.50 n.

**Creighton, Louise von Gheln, [Mrs. Mandell Creighton.]** The social disease; and how to fight it; a rejoinder. N. Y., Longmans. 87 p. D. 36 c. n.

**Crocker, Fs. Bacon, and Arendt, Morton.** Electric motors; their action, control and application. 2d ed., rev. and enl. N. Y., Van Nostrand. c. '10, '14. 9+305 p. il. diagrs. tabs. O. \$2.50 n.

**Crosse, Gordon.** Church and state in theory and practice. Milwaukee, Young Churchman. 13+133 p. S. (English churchman's lib.) 40 c.

**D'Ancona, Paolo.** La miniatura Fiorentina, (11th to 16th century). In 2 v. v. 1, contains 110 plates, of which 1 is colored. v. 2, comprises descriptive catalogue of 900 pages. N. Y., F. C. Stechert. 4°, \$44 n.

**Dart, Edith.** Earth with her bars; and other poems. N. Y., Longmans. 64 p. D. 75 c. n.

**Demimuid, Monsignor.** Blessed Margaret Mary (1647-1690); tr. by A. M. Buchanan. N. Y., Benziger. 12°, \$1 n.

**Dench, Ernest A.** Playwriting for the cinema. N. Y., Macmillan. '13, 96 p. 12°, bds., 35 c.

**Devas, Dominic.** A modern Franciscan; being the life of Father Arsenius. N. Y., Benziger. 12°, 90 c. n.

**Dixon, Charlton.** Slovak grammar for English speaking students. 2d ed. Milwaukee, C. N. Caspar Co. c. 133 p. 12°, \$1 n.; pap., 50 c. n.

**Driesch, Hans.** The problem of individuality. N. Y., Macmillan. 4+84 p. 8°, \$1 n.

**Drury, A: Waldo, D. D.** Outlines of doctrinal theology; with preliminary chapters on theology in general and theological encyclopedia. Dayton, O., Otterbein Press. c. 256 p. diagrs. fold. chart. D. \$1 n.

**Duhaut, Abbé.** The chief sufferings of life and their remedies; tr. by A. M. Buchanan. N. Y., Benziger. '13. 12°, \$1.25 n.

**Dunn, Archibald J. T:** Ozanam and the establishment of the Society of St. Vincent de Paul. N. Y., Benziger. 12°, 50 c. n.

**Durham, Mary Edith.** The struggle for Scutari, (Turk, Slav, and Albanian); il. by photographs and sketches by the author. [N. Y., Longmans.] 11+320 p. O. \$4 n.

Story of the war in North Albania told from facts which fell directly under author's notice. Pictures the treachery and brutality of European rulers, sufferings of the natives during the war, and their present wretched condition.

**Earp, Rev. Edn. Lee.** The rural church movement. N. Y. and Cin., Meth. Bk. Concern. c. 177 p. p. D. 75 c. n.

Portrayal of rural church life and opportunity. Some of its themes are: The spiritual call of the country; The rural-mindedness of Jesus; The rural church of the pioneer days; The social center parish plan; A suggested home missions policy. Author is professor of sociology, Drew Theological Seminary, Madison, N. J.

**Edler, R.** Switches and switchgear; tr. by Ph. Laubach. N. Y., Van Nostrand. '13. 401 p. il. tabs. diagrs. O. \$4 n.

**Farrington, E: Holyoke, and Woll, Fritz Wilhelm.** Testing milk and its products; a manual for dairy students, creamery and cheese factory operators, food chemists, and dairy farmers. 22d rev. and enl. ed. Madison, Wis., Mendota Bk. Co. c. 6+297 p. il. tabs. por. 12°, \$1.25.

**Fernald, Ja. Champlin.** English synonyms, antonyms, and prepositions. [New and enl. ed.] N. Y., Funk & W. 780 p. 12°, \$1.50 n.

**Ficke, Arth. Davison.** "Mr. Faust." N. Y., Kennerley. c. '13. 126 p. 12°, (Modern drama ser.) \$1 n.

**Fitzgerald, Percy Hetherington.** Worldlyman; a modern morality of our day. N. Y., Benziger. 12°, 90 c. n.

**Fowler, W: Warde.** Roman ideas of deity in the last century before the Christian era. N. Y., Macmillan. 7+167 p. 8°, \$1.40 n.

**Freeman, N. H.** Baumé and specific gravity tables for liquids lighter than water. N. Y., Spon & Co. 27 p. 12°, 75 c.

**Gale, Norman, i. e. Norman Rowland.** Collected poems. N. Y., Macmillan. 12+241 p. 12°, \$2 n.

**Galsworthy, J:** The mob; a play in four acts. N. Y., Scribner. c. 77 p. D. 60 c. n.

**Gavin, Rev. Michael.** Memoirs of Father Gallwey. N. Y., Benziger. il. por. 12°, \$1.25 n.

**Giraud, Rev. S. M.** Jesus Christ, priest and victim. N. Y., Benziger. 12°, \$1.50 n.

**Gissing, G.: i. e. G: Rob.** Books and the quiet life; being some pages from The private papers of Henry Ryecroft; chosen by W. R. B. Portland, Me., Mosher Press. 8°, vellum, \$2 n.; bds., 75 c. n.

**Glazier, Franceska.** Jesus amabilis; a book for daily prayer. N. Y., Benziger. 16°, 75 c. n.

**Gonzales, V.** Modern foreign exchange. N. Y., C. S. Hammond & Co., 30 Church St. c. 32 p. 8°, leath., \$1.50 n.; pap., \$1 n.

**Gore, Bp.C.: D. D.** The basis of Anglican fellowship in faith and organization; an open letter to the clergy of the Diocese of Oxford. Milwaukee, Young Churchman. 48 p. O. pap., 20 c.

**Graham, J:** An elementary treatise on the calculus for engineering students; 114 illustrations. 4th ed. N. Y., Spon & C. 11+355 p. 12°, \$1.50.

**Granniss, Ruth Shepard.** An American friend of Southey. N. Y., De Vinne Press. c. '13. 8+5-58 p. il. pors. facsimis. (1 fold.) 8°, (Priv. pr.).

**Grolier Club, New York, comp.** Catalogue of an exhibition of works by John Leech (1817-1864); held at the Grolier club from January 22 until March 8, 1914; with an introd. by Stanley Kidder Wilson. N. Y., [The compiler.] c. various paging. il. por. 2 pl. 8°, \$5.

**Gurrin, Tomás Enrique.** Key to new practical method for learning the Spanish language; rev. by F. de Arteaga. 4th ed. Milwaukee, C. N. Caspar Co. c. 64 p. 12°, 35 c. n.

New practical method for learning the Spanish language; rev. by F. de Arteaga; 4th ed. Milwaukee, C. N. Caspar Co. c. 448 p. 12°, \$1 n.

**Hall, Arth. Jackson.** Religious education in the public schools of the state and city of New York; a historical study; a dissertation submitted to the faculty of the Graduate School of Arts and Literature, in candidacy for the degree of doctor of philosophy; (The Graduate Divinity School: Religious education). Chic., Univ. of Chic. c. 122 p. O. pap., 50 c. n.

**Hall, Rev. C: A.** Common British beetles. N. Y., Macmillan. '13. 7+87 p. col. il. 12°, (Peeps at nature) 55 c. n.

**Halsey, Frederic Magie.** The railways of South and Central America; a manual containing statistics and other information concerning the important railways of South and Central America, Mexico and the West Indies. 1914 ed. N. Y., F. E. Fitch. c. 6+9—183 p. front. maps. (2 fold.) 8°, \$1.50 n.

**Hauviller, A.** English and French dialogues with vocabulary. Milwaukee, C. N. Caspar Co. c. '13. 260 p. 24°, 50 c. n.

English and German dialogues with vocabulary. 2d ed. Milwaukee, C. N. Caspar Co. c. '11. 300 p. 24°, 50 c. n.

**Healey, Eliz.** A first book of botany. N. Y., Macmillan. '13. 8+142 p. il. 12°, 50 c. n.

**Hickey, Rev. F. P.** Short sermons. 3 v. N. Y., Benziger. 12°, ea., \$1.25 n.

**Higgins, Rev. P. V.** Commentary on the Psalms. N. Y., Benziger. '13. 8°, \$1.80 n.

**Hill, Janet McKenzie, [Mrs. B: M. Hill.]** The American cook book; recipes for everyday use. N. Y., Sully & Kleinteich. 255 p. il. 12°, \$1 n.

**Hill, M. J. M.** The theory of proportion. N. Y., Van Nostrand. 20+108 p. figs. O. \$2.50 n.

**Hinkson, Katherine Tynan, [Mrs. H: Alb. Hinkson.]** Irish poems. N. Y., Benziger. 12°, 75 c. n.

**Hinton, Ja.** The mystery of pain; a book for the sorrowful. [New ed.] N. Y., Kennerley. c. 109 p. D. \$1 n.

Deals with pain in its necessary, beneficial aspect, when it is recognized as a development of the soul, a completion of joy. The little essay has become a classic since its first publication in 1866.

**Hiroi, Isami.** Plate-girder construction. 5th ed., entirely rewritten and enl. N. Y., Van Nostrand. c. 7+100 p. il. tabs. fold. diagrs. S. (Van Nostrand's science ser.) 50 c. n.

**Hitchcock, Rev. G: S.** The epistle to the Ephesians; an encyclical of St. Paul; tr. from a rev. Greek text and explained for English readers. N. Y., Benziger. '13. 12°, \$2.50 n.

**Hort, Rev. Fenton J: Anthony.** The Christian ecclesia. N. Y., Macmillan. '13. 12+258 p. 12°, (Macmillan theological lib.) 35 c. n.

**Horton, G:** Miss Schuyler's alias. Bost., Badger. c. '13. 333 p. D. \$1.25 n.

Jane, wonderfully attractive, and with a great fortune, wanted to marry a real man, no matter what his calling. How she finds him in one who has sacrificed himself for her brother makes a story of mystery and warfare laid amid surroundings of European diplomacy, modern Athens and ancient ruins. Author was American consul at Greece for many years.

**Howard, McHenry.** Recollections of a Maryland Confederate soldier and staff officer under Johnson, Jackson, and Lee. Balt., Williams & Wilkins Co. c. 423 p. il. pors. plans. fold. map. O. \$2.

**Howbert, Irving.** The Indians of the Pike's Peake region; including an account of the battle of Sand Creek, and of occurrences in El Paso County, Colorado, during the war with the Cheyennes and Arapahoes, in 1864 and 1868. [Colorado Springs, Col., The author.] N. Y. c. 10+230 p. il. pors. 8°, (Priv. pr.), \$1.35.

**Hubbard, B: Vestal.** Casualty inter-insurance exchanges do not protect either the employer or employe; they are not proper agents to assist in effectuating the workmen's compensation law from legal, mathematical, moral and business views. 2d ed. Chic., [M. A. Donohue.] c. 71 p. 12°, \$1.10.

**Hughes, T:** Tom Brown's school days; by an old boy; ed. for school use by A. B. de Mille. Chic., Scott, Foresman. c. 422 p. map. S. (Lake English classics) 35 c.

**Hunt, Violet.** The celebrity's daughter. N. Y., Brentano's. 12°, \$1.35 n.

**Industrial (The) arts index;** annual cumulation; subject index to a selected list of engineering and trade periodicals, 1913; ed. by

Marion E. Potter and Louise D. Teich. White Plains, N. Y., H. W. Wilson Co. c. 326 p. 4°, \$7 n.

**Johnson, W: S:** Nothing else matters; a novel. N. Y., Kennerley. c. 306 p. D. \$1.25 n. Picture of the loves and life of a group of American students in the Quartier Latin. Pruina, original as her name, plays heroine to "Little Hugh's" hero, Betty with a pair of lovers, Cyril and the "Infant," is cast for second role. The villain, an old enemy of Cyril's family, leaves a will making the "Infant" his heir and defaming Cyril's reputation. A burglary in which the will is destroyed precipitates a happy climax.

**Jones, Rev. Maurice.** The New Testament in the twentieth century; a survey of recent Christological and historical criticism of the New Testament. N. Y., Macmillan. 24+467 p. 8°, \$3 n.

**Kelly, Eleanor F.** Blind Maureen; and other stories. N. Y., Benziger. '13. 12°, 60 c. n. Our Lady intercedes; twelve stories. N. Y., Benziger. '13. 12°, 75 c. n.

**Kennedy, Marg. M.** The Holy child seen by His saints. N. Y., Benziger. '13. il. 12°, 75 c. n.

**Kerschensteiner, Georg Michael Anton.** The schools and the nation; auth. tr. by C. K. Ogden; with an introd. by Viscount Haldane. N. Y., Macmillan. 24+351 p. il. 12°, \$1.60 n.

**King, Alf. Grant, and Neubecker, W:** Progressive furnace heating; a practical manual of designing, estimating and installing modern systems for heating and ventilating buildings with warm air, by Alf. G. King; together with a complete treatise on the construction and patterns of furnace fittings, by W: Neubecker. N. Y., Sheet Metal Pub. Co., Tribune Bldg. 280 p. il. 8°, \$2.50.

**King, Bp. E:, D. D.** Easter sermons; preached in Lincoln Cathedral; ed. by B. W. Randolph, D. D. Milwaukee, Young Churchman. 112 p. S. 60 c.

**Kitchin, Darcy Butterworth.** Bergson for beginners. New ed. N. Y., Macmillan. 13+309 p. 12°, \$1.40 n.

**Labaw, Rev. G: Warne.** A genealogy of the Warne family in America; principally the descendants of Thomas Warne, born 1652, died 1722, one of the twenty-four proprietors of East New Jersey. N. Y., F. Allaben Genealogical Co. c. '11. 701 p. il. pors. pls. O. \$6.50; 3/4 mor., \$8.50.

**Lacey, T: Alex.** Catholicity; conciones ad clerum. Milwaukee, Young Churchman. 7+149 p. D \$1. Subjects: The word and the idea; The organic element; The dogmatic element; The element of largeness; Appendices.

**Law, Narendra Nath.** Studies in ancient Hindu polity; (based on the *Arthashastra* of Kautilya); with an introductory essay on the age and authenticity of the *Arthashastra* of Kautilya by Radhakumud Mookerji. v. 1. N. Y., Longmans. 45+203 p. D. \$1.25 n. Studies the civil government of the ancient Hindus in those periods whose philosophy has received so much attention.

**Lawrence, Brother, [Nicholas Herman.]** The practice of the presence of God; being con-

versations and letters. [New ed.] Milwaukee, Young Churchman. 4+66 p. S. 60 c. These letters, whose counsel is "to do everything as in the presence of God" were first published in 1692. Present edition is a reprint of one of 1824.

**Lawrence, D: Herb.** Love poems, and others. N. Y., Kennerley. '13. 70 p. 12°, \$1.50 n.

**Library of business practice.** In 10 v. Chic., A. W. Shaw. il. D. \$17.

**Linden, S. W., and Kawraisky, —.** New pocket dictionary of the English-Russian and Russian-English languages. Milwaukee, C. N. Caspar Co. 906 p. 24°, \$2 n.

**Longard de Longgarde, Dorothea Gerard, [Mme. Julius Longard de Longgarde.]** The unworthy pact. N. Y., Benziger. 12°, \$1.25 n.

**Lower, Jos. Leaney, D. D., comp.** Some account of the Lower family in America; principally of the descendants of Adam Lower, who settled in Williamsburg, Pa., in 1779. [Republic, Kan., W. S. Lower.] c. '13. 144 p. il. pors. D. \$2.50.

**Lucas, Dan. Bedinger.** Dramatic works; ed. by C: W. Kent and Virginia Lucas; with a critical introd. by C. F. Tucker Brooke. University of Virginia ed. Bost., Badger. c. '13. 10+271 p. D. \$1.50 n. Contents: The maid of Northumberland; Hildebrand; Kate McDonald.

**McAllister, C: Alb.** McAndrew's floating school; a story for marine engineers; 38 illustrations. N. Y., Internat. Marine Engineering, [17 Battery Place.] c. 256 p. tabs. diagrs. 8°, \$2.

**Macdonald, G. R.** Spanish idiom and phrase book; Spanish-English and English-Spanish. Milwaukee, C. N. Caspar Co. c. 234 p. 12°, \$1 n.

**Macfarlane, C: W:** The place of philosophy and economics in the curriculum of a modern university; read in part as the Founder's Day Address, Lehigh University, October 4th, 1913. Phil., Lippincott. c. '13. 48 p. 8°, pap., (Priv. pr.)

**MacGill, Patrick.** "Songs of the dead end." N. Y., Kennerley. 168 p. 8°, \$1.25 n.

**MacMunn, C. A., M. D.** Spectrum analysis applied to biology and medicine; with a preface by F. W. Gamble. N. Y., Longmans. 14+112 p. (7 p. bibl.) il. diagrs. tabs. O. \$1.75 n.

**Mamatej, Alb.** English Slovak interpreter. Milwaukee, C. N. Caspar Co. 291 p. 18°, \$1 n.; pap., 75 c. n.

**Mary of St. Francis, [Mrs. Laura Petre.]** Sister Mary of St. Francis; ed. by Dom Bede Camin. N. Y., Benziger. '13. 12°, \$2 n.

**Mencken, H: L:** The philosophy of Friedrich Nietzsche. [New popular ed., fully rev., with new material added.] Bost., Luce. '13. \$1.50 n.

**Merrick, Leonard.** When love flies out o' the window. N. Y., Kennerley. c. 300 p. D. \$1.20 n. Soon after Meenie Weston and Lingham's romantic marriage in Paris, poverty comes in at their door. It is the man's selfish pride, not the poverty, that drives their love out of the window. They both have talent; but Meenie's success in light opera comes before his as a playwright. After their separation, Meenie uses her

influence to have one of Lingham's plays staged in New York. The play is a success. And a humble Lingham accepts Meenie's idea that marriage should be a partnership.

**Meyer, Rev. F: Brotherton.** Through the Bible day by day; a devotional commentary on the whole Bible. In 6 v. v. 1, Genesis-Joshua. Phil., Am. S. S. Union. 218 p. il. 16°, 50 c. n.

**Mierzinski, Stanislaus.** The waterproofing of fabrics; tr. from the German by Arth. Morris and Herb. Robson. 2d rev. and enl. ed., with 29 illustrations. [N. Y., Van Nostrand.] 7+132 p. D. \$2.50 n.

**Miller, Madeleine Sweeney.** Songs from the smoke; introd. by Simon N. Patten. N. Y. and Cin., Meth. Bk. Concern. c. 62 p. il. D. bds., 75 c. n.

**Moncrieff, A. Rob. Hope.** A book about authors; reflections and recollections of a bookwright. N. Y., Macmillan. 7+308 p. 8°, \$3 n.

**Mookerji, Radhakumud.** The fundamental unity of India; (from Hindu sources); with an introd. by J. Ramsay Macdonald. N. Y., Longmans. 20+140 p. fold. map. D. \$1.25 n.

**Moran, Rev. W:** The government of the church in the first century; an essay on the beginnings of the Christian ministry. N. Y., Benziger. '13. 8°, \$1.50 n.

**Myers, Gustavus.** History of Canadian wealth. In 2 v. v. 1. Chic., Kerr. c. 6+337 p. D. \$1.50.

Surveys process of centralization of wealth in Canada. Discusses the Hudson Bay Company, development of railways, and natural resources.

**National Education Association of the United States.** Journal of proceedings and addresses of the fifty-first annual meeting held at Salt Lake City, Utah, July 5-11, 1913. Ann Arbor, Mich., The Ass'n. '13. 11+827 p. O. (Priv. pr.)

**Nicholson, J: Page.** Catalogue of the library relating to the War of the Rebellion, 1861-1865; comp. by J. P. Nicholson. Phil., The author. 1022 p. 8°, (Priv. pr.) Corrected entry.

**Ormsby, M. T. M.** Elementary principles of surveying; a textbook for the use of students, engineers, etc.; with 138 diagrs. and ils., including 4 folding plates. [N. Y., Van Nostrand.] 11+230 p. D. (Broadway ser. of engineering handbooks) \$1.50 n.

**Palou, Francisco.** Francisco Palou's life and apostolic labors of the Venerable Father Junipero Serra, founder of the Franciscan missions of California; with an introd. and notes by G. Wharton James; English tr. by C. Scott Williams. Pasadena, Cal., G. W. James. c. '13. 400 p. il. map. 8°, \$10 n.

**Paradise (The) of the Christian soul.** N. Y., Benziger. '13. 16°, leath., \$2.25 n.

**Paullin, C: Oscar, and Paxson, Frederic Logan.** Guide to the materials in London archives for the history of the United States since 1783. Wash., D. C., Carnegie Inst. 11+642 p. Q. (Publication) pap., \$4.

**Pease, Verne Seth, and Church, Mrs. Mary Wood, comps.** Descendants of Levi Wood, 1755-1833; first of Middleboro, Massachusetts; sometime of Pelham, Massachusetts; last of Macedon, Wayne County, New York; a family genealogy and directory with mention of some of the allied families. [Chic., The compilers, 240 E. Huron St.] '13. 3+81 p. 8°, \$2.50.

**Peile, Rev. Ja. Hamilton Fs.** From death into life; thoughts for mourners. N. Y., Longmans. 30 p. D. 36 c. n.

**Pelham, Rev. H. S.** The training of a working boy; with a foreword by Rt. Rev. Lord Bp. of Birmingham. N. Y., Macmillan. 15+165 p. il. 12°, \$1.25 n.

**Peloubet, Fs. Nathan.** Oriental light illuminating Bible texts and Bible truths; by means of pictures and illustrations that really illustrate; with descriptions and explanations of oriental objects, of Bible manners and customs and everyday life in Palestine, and of the recent discoveries in Babylonia and Egypt which have shed a new and marvelous light on the Old Testament. Phil., A. J. Holman Co. c. 51 p. 12°, \$1.

**Pitman, Sir I:** Pitman's shorthand dictionary. Century ed. 10th ed., (rev. and enl.) N. Y., Pitman. 36+336 p. D. \$1.50.

**Plumpton, T. Arth.** English and Italian dialogues. Milwaukee, C. N. Caspar Co. c. 261 p. 24°, 50 c. n.

**Porritt, B. D.** The chemistry of rubber. N. Y., Van Nostrand. '13. 7+96 p. tabs. D. (Chemical monographs) 75 c. n.

**Porterfield, Allen Wilson.** An outline of German romanticism, 1766-1866. Bost., Ginn. c. 30+263 p. front. D. \$1. By instructor in German, Barnard College.

**Price, Rev. G. E.** England and the Sacred Heart. N. Y., Benziger. '13. 12°, 90 c. n.

**Rappoport, Angelo S.** Key to new practical method for learning the Russian language. Milwaukee, C. N. Caspar Co. c. '13. 55 p. 12°, 70 c. n.

New practical method for learning the Russian language. Milwaukee, C. N. Caspar Co. c. '13. 312 p. 12°, \$1.50 n.

**Rath, Emil.** Aesthetic dancing. N. Y., A. S. Barnes Co. 128 p. il. 8°, \$1.50.

**Raymond, Rev. V.** Spiritual director and physician; the spiritual treatment of sufferers from nerves and scruples; tr. from the French by Aloysius Smith. N. Y., Benziger. 12°, \$1.75 n.

**Redwood, I. I.** Theoretical and practical ammonia refrigeration; 15 illustrations. 7th ed. N. Y., Spon & C. c. 9+145 p. 12°, \$1.

**Rentoul, J. Lawrence, ["Gervaise Gage," pseud.]** From far lands. N. Y., Macmillan. 13+219 p. 12°, \$1.50 n.

**Reynolds, Minnie J.** How man conquered nature. N. Y., Macmillan. '13. 5+249 p. il. 12°, (Everychild's ser.) 40 c. n.

**Riccardi-Cubitt, Vera.** A pearl of great price. N. Y., Benziger. '13. 12°, 45 c. n.

**Richmond, Cecilia.** England, Scotland, Ireland. Bost., Ginn. c. 10+276 p. il. D. (World literature readers) 45 c.

**Robieson, W. D.** The growth of Parliament and the war with Scotland, (1216-1307). N. Y., Macmillan. 8+120 p. 12°, 35 c. n.

**"Road Rider," pseud.** Tracing troubles; motorcycle faults; their identification and their remedies simply explained. N. Y., Spon & C. 164 p. 12°, bds., 50 c.

**Rowe, J: G.** The pilgrims of grace; a tale of Yorkshire in the time of Henry VIII. N. Y., Benziger. il. 12°, \$1.25 n.

**Sampson, Rev. Gerard.** Catholic truth and unity; the confessions of a non-convert. Milwaukee, Young Churchman. 12+96 p. D. bds., 60 c.

Compares the claims of the Roman Church with those of English Catholicism to be the church of a united Christendom; and decides in favor of the latter.

**Schaefer, H.** English and Spanish dialogues with vocabulary. Milwaukee, C. N. Caspar Co. c. 256 p. 24°, 45 c. n.

**Schmidt, Elsa.** Dame Clare's story-telling; a decade of stories of olden times. N. Y., Benziger. '13. 12°, 60 c. n.

**Schurman, Jacob Gould.** The Balkan Wars, 1912-1913; [the Stafford Little lectures for 1914.] Princeton, N. J., Princeton Univ. Press. c. 140 p. fold. maps. 12°, \$1 n.

Concise account of the wars; their causes and effects. Author, president of Cornell University, has a first hand knowledge of the Balkan situation. Index.

**Scollard, Clinton.** Sprays of shamrock. Portland, Me., Mosher Press. c. 12°, bds., \$1.25 n.

**Scott, Leroy.** No. 13 Washington Square; with ils. by Irma Dérèmeaux. Bost., Houghton Mifflin. c. 281 p. D. \$1.35 n.

Mrs. De Peyster, society leader, on the eve of sailing for Europe, learns with horror of her son Jack's engagement to a girl of no connection, and hears from her would-be lover, Judge Harvey, of her own financial difficulties. A European trip in her wonted style being impossible, she sends a poor relation in her stead and determines to remain hidden in her own home, No. 13 Washington Square, for the summer. The ensuing complications result in making three pairs of lovers happy and in discovering to Mrs. De Peyster her own warm heart.

**Scudder, Heyward.** The electrical conductivity and ionization constants of organic compounds; with a bibliography of the periodical literature for 1889 to 1910 inclusive, including all important work before 1889, and corrected to the beginning of 1913; giving numerical data of the ionization constants at all temperatures at which they have been measured; and some numerical data of the electrical conductivity. N. Y., Van Nostrand. c. 568 p. O. \$3 n.

**Shakespeare, W:** Julius Caesar; ed. by C. A. Dawson. N. Y., A. S. Barnes Co. 8+138 p. il. 12°, (Barnes English texts) 30 c.

The merchant of Venice; ed. by C. R. Gaston. N. Y., A. S. Barnes Co. 26+116 p. il. maps. 12°, (Barnes English texts) 30 c.

**Shaw, W. J.** Practical and experimental wireless telegraphy; 42 illustrations. N. Y., Spon & C. 102 p. 12°, \$1.

**Shreve, Edith Bellamy.** The daily march of transpiration in a desert perennial. Wash., D. C., Carnegie Inst. 64 p. il. tabs. diagrs. O. (Publication) pap., 75 c.

**Slocum, C: Elihu.** The great fictions which are ruining mankind. Toledo, O., Slocum Pub. 242 p. por. O. \$2 n.

Printed in alternate lines of academic and phonetic spelling.

**Smith, Chester Allen.** The American comedy. Bost., Badger. c. '13. 310 p. D. \$1 n.

Burlesque on American politics. "Nat" Whittleback, a prosperous Dutch-Yankee of Poquog County goes to the State capital and demands the passage of a Bill to "Restore Representative Government." The Bill creates a great sensation, Mr. Whittleback becomes famous throughout America, and thus begins our present political reformation. Returning to Poquog County, he enters on a political career which, although unsuccessful, is the starting point of a pleasant romance.

**Sprague, Ernest H.** Hydraulics; a textbook for students and engineers; with worked examples and 89 illustrations. [N. Y., Van Nostrand.] 11+184 p. D. (Broadway ser. of engineering handbooks) \$1.25 n.

**Standley, Emma Bartlett, M. D.** What I saw in foreign lands of interest and beauty; il. from photographs taken by herself and members of her party. Galesburg, Ill., Wagoner Pr. c. '13. 450 p. 8°, \$2.50.

**Stein, Gertrude.** Tender buttons; objects, foods, rooms. N. Y., Claire Marie. c. 78 p. D. bds., \$1.

Wherein the author uses words as the Cubist uses paint.

**Steinhouse, Ernest.** A first book of nature study. N. Y., Macmillan. '13. 148 p. 12°, 50 c. n.

**Stillman, W: Ja.** Billy and Hans; my squirrel friends; a true history. Portland, Me., Mosher Press. 70 p. 8°, vellum, \$2 n.; bds., 75 c. n.

**Strappini, Rev. Wa. Diva.** Meditations without method; considerations concerning the character and teaching of Christ; arranged as an informal three days' retreat. N. Y., Benziger. '13. 12°, \$1.25 n.

**Suau, Rev. P.** Life of Mother Mary of Jesus, Emilia D'Oultremont, baroness D'Hoogvorst, 1818-1878; English version by D. Gallery. N. Y., Benziger. '13. front. 12°, \$2 n.

**Sue, Eugène, i. e. Marie Joseph Eugène.** The executioner's knife; or, Joan of Arc; a tale of the Inquisition; tr. by Dan. De Leon. N. Y., Labor News Co., 45 Rose St. c. 382 p. 12°, (Mysteries of the people) \$1.

**Suttner, Bertha Felicie Sophie Kinsky, freifrau von.** When thoughts will soar; a romance of the immediate future; tr. by Nathan Haskell Dole. Bost., Houghton Mifflin. c. 6+449 p. O. \$1.50 n.

Franka Garlett, the beautiful daughter of a countess who eloped with a poor philosopher, inherits a fortune from her grandfather, the count. Her own natural inclinations to lofty thinking are strengthened by sympathy of Helmer, the count's poet-secretary. To the chagrin of her conventional great-aunt, Franka devotes herself to the uplift of woman and even refuses a prince for the lover who shares her ideals. Author's peace novel won Nobel prize.

**Terry, T: Philip.** Mexico; an outline sketch of the country, its people, and their history from the earliest times to the present. Houghton Mifflin. '14 c. '09. 89 p. double map. D. 75 c. n.

Compressed data, in compact form, relating to history of Mexico and its inhabitants, its physiography, climate, government, constitution, etc. Contains chronological table.

**Teresa of Jesus, [Teresa Sanchez Cepeda Davila y Ahumada], Saint.** Minor works of

St. Teresa; Conceptions of the love of God, exclamations, maxims, and poems; tr. from the Spanish by the Benedictines of the Stanbrook; rev. with notes and introd. by Rev. Benedict Zimmerman. N. Y., Benziger. 8°, \$1.95 n.

**Thomas Aquinas, Saint.** On prayer and the contemplative life; tr. by Rev. Hugh Pope; with a preface by Rev. Vincent McNabb. N. Y., Benziger. 12°, \$1.25 n.

"Summa theologia"; tr. into English by the Fathers of the English Dominican Province. In 3 pts., and 17 v. Pts. 1, 3. N. Y., Benziger. 8°, ea. v., \$2 n.

**Thomas, Fk.** Handbook of commercial Spanish. 2d ed. Milwaukee, C. N. Caspar Co. c. '11. 64 p. 12°, 75 c. n.

**Thompson, J. Pringle, comp.** The Scottish covenanters, (1637-1688). N. Y., Macmillan. 8+120 p. 12°, 35 c. n.

**Turner, J: Kenneth.** Barbarous Mexico. [4th ed.] Chic., Kerr. c. '10. 340 p. il. D. \$1.50. Consideration of the present revolution in Mexico as just, and the only possible protest against peonage and the land-holding systems of the country.

**Van Dyke, J: C:** Madrid; critical notes on the Prado. N. Y., Scribner. c. 10+101 p. front. S. (New guides to old masters) 75 c. n. Vienna, Budapest; critical notes on the Imperial Gallery and the Budapest Museum. N. Y., Scribner. c. 10+163 p. front. S. (New guides to old masters) \$1 n.

**Vanderlip, Fk. Arth.** Our inefficient acres. N. Y., [The author, 55 Wall St.] 10 p. O. pap.

**Virginia [Colony] General Assembly. House of Burgesses.** Journals of the House of Burgesses of Virginia, 1695-1696, 1696-1697, 1698, 1699, 1700-1702; ed. by H. R. McIlwaine, v. 11. Richmond, Va., [Va. State Lib.] '13. 53+414 p. f°, bds., \$10 n.

**Walker, T: L.** Crystallography. N. Y., McGraw-Hill. 206 p. il. 80°, \$2 n. Corrected entry.

**Walkden, S. L.** Aeroplanes in gusts; soaring flight and the stability of aeroplanes; 74 ils. and 4 fold. plates. 2d ed., greatly enl. N. Y., Spon & C. 25+280 p. 8°, \$5.

**Washington [State] University. Newspaper Institute.** The making of a newspaper; papers on printing, advertising, circulation, news and editorial presented at the first Newspaper Institute at the University of Washington, January 13, 14 and 15, 1913. Seattle, The author. '13. 120 p. 12°, (Bulletin) pap., 25 c.

**Watkins, C: A.** Chemistry for the engineer, electrician and the practical man. Chic., J. G. Branch Pub. c. '13. 4+2+171 p. il. diagrs. 12°, \$1.50.

**Wayne, Mrs. E:** The maid of Spinges; a tale of Napoleon's invasion of the Tyrol in 1797. N. Y., Benziger. 12°, 85 c. n.

**Weed, Lewis H.** A reconstruction of the nuclear masses in the lower portion of the human brain-stem. Wash., D. C., Carnegie Inst. 78 p. il. col. pls. Q. (Publication) pap., \$2.50.

**Weidner, Revere Franklin, D. D.** Soteriology; or the doctrine of the work of Christ; out-

line notes based on Luthardt and Krauth. Chic., Wartburg Pub. Ho., [623-633 S. Wabash Ave.] 169 p. D. (System of dogmatics) 75 c. n.

**Weinberger, Eugené.** Slavonian English pocket interpreter. Milwaukee, C. N. Caspar Co. c. 186 p. 24°, 50 c. n.

**Wells, G: Ross.** The influence of stimulus duration on reaction time. Princeton, N. J., Psychological Review Co. '13. 1+60 p. (3 p. bibl.) tabs. diagrs. 8°, (Psychological monographs) pap., 75 c. n.

**Westermann, Bernard.** Oriental verses. San Francisco, Whitaker & R.-W. c. '13. 69 p. D. bds., \$1.25 n.

**White, W: Braid.** The player-piano up-to-date; a comprehensive treatise on the principles, construction, adjustment, regulation and use of pneumatic mechanisms for piano-playing; together with a description of the leading mechanisms now in use and some hints on the playing thereof. N. Y., E. L. Bill, [373 Fourth Ave.] c. 3-11+204 p. diagrs. 12°, \$1.50.

**Whitehead, Wilbur C.** Whitehead's Conventions of auction bridge; the latest developments of the principles of bidding and play; containing the authorized laws, nulls, high spade calls and rules for tournament plays; ed. by R. F. Foster. N. Y., Stokes, c. 21+243 p. diagrs. D. \$1.25 n.

**Whitton, W. A., comp.** A first book of experimental science. N. Y., Macmillan. '13. 7+137 p. 12°, 50 c. n.

**Wigram, Rev. W. A., and Wigram, Edg. T. A.** The cradle of mankind; life in Eastern Kurdistan. N. Y., Macmillan. '13. 12+373 p. il. 8°, \$4.50 n.

**Willcocks, Sir W:, and Craig, Ja. Ireland.** Egyptian irrigation; with an introd. by Sir Hanbury Brown; 81 plates and 188 illustrations. 3d ed., rev. and enl. N. Y., Spon & C. '13. 2 v. 914 p. maps. plans. diagrs. 4°, \$15.

**William, Father.** Franciscan tertiaries; with introd. by Rev. Dr. Kenealy. N. Y., Benziger. 12°, \$1 n.

**Willis, Bp. J: Jamieson, D. D.** The church in Uganda; a charge to missionaries of the Uganda Mission, 1913. N. Y., Longmans. 24 p. O. pap., 20 c.

**Wood, J: K.** The chemistry of dyeing. N. Y., Van Nostrand. '13. 7+80 p. D. (Chemical monographs) 75 c. n.

**Woodroffe, Jos.** The upper reaches of the Amazon. N. Y., Macmillan. 16+304 p. il. 8°, \$3 n.

**Wren, H:** The organometallic compounds of zinc and magnesium. N. Y., Van Nostrand. '13. 8+100 p. D. (Chemical monographs) 75 c. n.

**Wright, W. B.** The quaternary ice age. N. Y., Macmillan. '13. 24+464 p. il. 8°, \$5 n.

**Yanez, Juan Boedo.** Correspondencia comercial. Milwaukee, C. N. Caspar Co. c. 120 p. 24°, 50 c. n.

**Zuchtmann, F:** New American music reader. No. 2, pt. 1. N. Y., Macmillan. '13. 6+104 p. 8°, 30 c. n.

## The Publishers' Weekly

### Subscription Rates.

One year, postage prepaid in the United States, \$4.00; foreign, \$5.00.

Single copies, 10 cents. Educational Number, in leatherette, 50 cents; Christmas Bookshelf, 25 cents.

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Higher rates are charged for the Summer Reading, Educational Number and Christmas Bookshelf, and for the monthly Book Review supplement sections.

Advertising copy should reach us Tuesday noon—earlier if proof is desired out-of-town. Forms close Thursday night.

Under the heading "BOOKS WANTED" book-trade subscribers, under their own names, are given five nonpareil lines (exclusive of address) free advertisement for specific books out of print in any issue except special numbers, but not exceeding 100 lines a year. If over five lines are sent the excess is at 10 cents a line. Books not out of print, unspecified wants, repeated matter, and all advertisements from non-subscribers, cost 10 cents a line. Objectionable books are excluded so far as they are noted.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the WEEKLY, does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

"Books Wanted" must be designated by actual title, not by "any."

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

Under "BOOKS FOR SALE" or for other small undisplayed advertisements, the charge is 10 cents a nonpareil line. No reduction for repeated matter. Count seven words to the line.

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## CLASSIFIED ADVERTISING

One line, \$5; two, \$8; three, \$12; four, \$15 a year.

### BOOK MANUFACTURING

#### COMPLETE BOOK MANUFACTURING

Braunworth & Co., 16 Nassau St., Brooklyn, N. Y. Near Brooklyn Bridge. Composition, electrotyping, printing and book-binding. Large and complete facilities for book-making. Write for representative to call. Consultation invited.

Burr Printing House, Frankfort and Jacob Sts., New York. Complete facilities for composition, electrotyping, presswork and binding.

The De Vinne Press, 395 Lafayette St., New York. Fine Book Work, Illustrated and Plain. Privately Printed and Limited Editions. Magazines and Catalogues of All Descriptions. Electrotypes. Cloth and Pamphlet Binding.

The Merrymount Press, D. B. Updike, 232 Summer St., Boston, undertakes all classes of printing which demand fine types, good presswork, accurate proofreading and tasteful typographic treatment.

#### The Norwood Press, Norwood, Mass.

J. S. CUSHING Co., Composition and Electro. BERWICK & SMITH Co., Presswork. E. FLEMING & Co., Binding.

The Plimpton Press, Norwood, Mass., New York Office, 70 Fifth Ave. All kinds of Book Printing. Binding in Cloth and Fine Leather. "Perfect Bookmaking in its Entirety."

Stanhope Press, F. H. Gilson Company, 54-60 Stanhope St., Boston. Music Books, Mathematical Books, Composition, Electrotyping, Printing and Binding.

### COMPOSITION AND PRESSWORK

William G. Hewitt, 61-67 Navy St., Brooklyn, N. Y. Manufacturer of books, catalogs and magazines at the best competitive prices. Composition, electrotyping, stereotyping, presswork and pamphlet binding.

International Typesetting Company. International Building, Baltimore, Md. Composition (Modern Languages), Book Plates, Electrotyping.

## INDEXING

**C. H. Denison's Index**, also flat indexing and gold lettering. D. T. S. Denison, 152 E. 23d St., N. Y.

## CLOTH AND LEATHER BINDING

**The American Book Bindery**, Office, 265 Cherry St., New York. Editions bound in cloth and leather. Capacity, 20,000 books daily.

**Braunworth & Co.**, 16 Nassau St., Brooklyn, N. Y., near Brooklyn Bridge. Cloth and Leather Binding in all branches. Careful attention to detail. Special methods for promptly handling large editions. Write and our representative will call.

**The Butler Ward Company**, 34-44 Hubert Street, New York. Cloth and leather edition work.

**Thomas Y. Crowell Co.**, 426-428 West Broadway, New York. Crowell-Quality bindings. Est. 1834.

**Eugene C. Lewis Company**, 214-218 William St., New York. Cloth, Leather, Edition and Catalog Binding. Also high-class pamphlet work.

**George McKibben & Son**, Leather and Cloth Edition Binding; also Flexible Work. Bush Terminal, 3d Avenue, 33d to 34th Streets, Brooklyn Borough, New York City.

**Pfister Book Binding Co.**, 141-145 East 25th St., New York. Cloth and leather edition work, and job book-binding.

**J. F. Tapley Co.**, 531-535 West 37th St., New York. Complete Edition bindery for cloth and leather work. No order too large or too complicated for us—"Taplex" Bindings.

**H. Wolff**, 518-534 West 26th St., New York. Extensive and modern facilities for every description of perfect Book Making in its entirety, done in our fireproof building.

## EXTRA BINDING FOR THE TRADE

**Henry Blackwell**, 10th St. and University Place, New York. Plain and artistic Bookbinding in all varieties of leather, singly or in quantities.

**James Macdonald**, 216 West 18th St., New York. Finest equipped bindery in America. Purchaser of the entire "Club Bindery." Levant, morocco, calf and other leather bindings. Solander cases a specialty.

**Stikeman & Co.**, 110-114 West 32d St., New York. All styles of binding in leather, single volume or in quantities. Mending, inlaying, etc. Cases for rare editions.

## BOOKBINDERS' CLOTH

**Becker Supply Co.**, 24-26 E. 13th St., New York. Extra cloth, Blacks and Crown Bindings—Pragerleaf and Ophirleaf for stamping. The best on the market.

**Fabrik-o-na Mills**, Bloomfield, New Jersey. Manufacturers of Wiboco Book Cloths. Sample books furnished on request.

**The Holliston Mills**, of Norwood, Mass., manufacturers of fine book cloths in all styles, colors and patterns. New York office, 2 West 13th St. Sample books furnished on request.

## PAPER MANUFACTURERS

**The Wanaque River Paper Co.**, 290 Broadway, New York City. Manufacturers of Supatone, also Super and M. F. Book Papers.

## DIE CUTTERS AND ENGRAVERS

**Becker Bros. Engraving Co.**, 26 East 13th St., New York. Fully equipped for artistic designing and die cutting. Established 1880.

**G. A. Hoffman**, 73 4th Ave., New York. Stamps for book covers. Tools and rolls for Bookbinders, brass type.

## HALF-TONE AND OTHER PLATES

**The Hagopian Photo-Engraving Co.**, 39 East 20th St., New York. Pioneers in the development of photo-engraved plates.

## COLOR PROCESS PLATES

**Gatchel & Manning (Estab. 1889) Philadelphia**. Designers, Illustrators, Engravers in one or more colors, for Publishers and Printers.

## MAP SPECIALISTS

**C. S. Hammond & Co.**, Sales Depart., 30 Church St., Offices and Works, 22 Thames St., N. Y. Engraving, printing and mounting.

## BOOK AUCTIONEERS

**Chas. Fred. Heartman**, 36 Lexington Ave., New York City. I aim to protect the seller, as the buyer can protect himself.

## FOREIGN AND SPECIAL BOOKS

**International News Co.**, 83 and 85 Duane St., New York. Importers of German, French and English Publications.

**William R. Jenkins Co.**, Sixth Ave., 48th St., New York. French, German, Italian, Spanish and other foreign books. Veterinary publications and books on riding and driving.

**Lemcke & Buechner**, 32 West 27th St., New York. All foreign books and periodicals.

**Oriental Book Co.**, 72-76 Trinity Place, N. Y. Japanese and other Far Eastern Publications.

**Schoenhof Book Co.**, Boston, Mass. Foreign Books of all descriptions. Tauchnitz Coll. Catalogs.

**F. C. Stechert Co., Inc.**, 29-35 West 32d St., New York. Domestic and foreign books and periodicals.

**G. E. Stechert & Co.**, 151-155 West 25th St., New York. Importers of Books and Periodicals.

**E. Steiger & Co.**, 49 Murray St., N. Y., carry the largest stock of German publications in all departments. Books for learning 250 languages. Prompt importation of books and periodicals from all countries.

## DIARIES

**B. W. Huebsch**, 225 Fifth Ave., New York. Annual and Perpetual Year Books. A popular diary.

## KINDERGARTEN AND SCHOOL SUPPLIES

**E. Steiger & Co.**, New York, manufacture the largest line of Kindergarten Supplies and Constructive Material for Manual Training. Catalog gratis.

## SHORTHAND AND TYPEWRITING BOOKS

**Phonographic Institute Co.**, Cincinnati, O. Publishers of the Benn Pitman System.

**Isaac Pitman & Sons**, 2 West 45th St., New York.

## STATIONERY NOVELTIES

William J. Burkhardt, 165 Danforth Ave., Jersey City. Unique Holiday Novelties, Die Stamped Christmas Cards, Post Cards, Calendars, Pen-wipers.

## DIRECTORIES FOR THE BOOK TRADE

Directory of Booksellers in U. S. and Canada, Directory of 1,500 of the best Public Libraries in U. S. and Canada, with name of librarian; list of 1,300 Private Collectors of Books, together in one vol., \$5.00. PUBLISHERS' WEEKLY, 241 W. 37th St., N. Y.

## BOOK TRADE SPECIALTIES

## MAGAZINES BY SUBSCRIPTION

Crowley the Magazine Man, Inc., 3291 3d Ave., N. Y. City. Wholesale only. Price book on request.

## MAGAZINES—BACK NUMBERS

American Magazine Exchange, St. Louis, Mo.

Back Numbers of Magazines supplied by HENRI GERARD, 83 Nassau St., New York.

The Boston Book Co., Boston, Mass. Complete files and back volumes of magazines.

Back vols. and nos. of magazines supplied. PHILADELPHIA MAGAZINE DEPOT, 326 N. 10th St., Philadelphia, Pa.

A. S. Clark, Peekskill, N. Y. "Out of print" Books and Pamphlets. Magazines, both common and scarce.

## RARE BOOKS AND AUTOGRAPHS

Autograph Letters of Celebrities Bought and Sold. Send for price lists. Walter R. Benjamin, 223 Fifth Ave., New York. Pub. "The Collector," \$1 a year. (Established 1887.)

Ludwig Rosenthal's Antiquarian Bookstore, Hildegarstrasse 14, Munich, Germany. Inquiries invited. Individual treatment of buyers.

Autograph Letters Bought and Sold. Highest price given for Letters and Rare Books with Autograph Inscriptions. P. F. Madigan, 501 5th Ave., N. Y.

## BOOKS WANTED

Joseph Baer & Co., Frankfurt a. M., Hochstrasse 6.

Moore, Arbitrations, 8 v.  
Federal Decisions, complete set.  
Andreini, Puerto-Principe.  
Bishop, Yade Collection, N. Y.  
Bolles, Mor. and Econ. Consequ. of Labor-saving Machin.  
Buck, Introd. to the Study of Greek Dial.  
Bulletin of the Amer. Geogr. Soc., complete set.  
Bulletin of Fine Arts Mus., Bos., vol. 1.  
Coin Collector's Journal, Scott, 1875-1913.  
Cornell Stud. in Philos., vol. 3.  
Cunningham, Ladak.  
Decorah Numism. Journal, Holway, 4 pts.  
Engineering and Mining Journal, vol. 1-20.  
L'Espurgatoire, P. W. Atk. Jenkins, w. lat. orig. 2d ed.  
Ferreira, A mort de Lincoln.  
Gould, Priv. Journal of a Voyage from New York to Rio.  
Hancock, French Revol. and the English Poets.  
Iron and Steel Magazine, vol. 6, foll.  
Menorah Monthly, Indep. Order B'nai B'rith.  
Mod. Lang. Notes, complete set.  
Numisma, Frossart.  
Numismat. Pilot, Morris, 1876-77.  
Numismat. Journal, Drowne.  
Proofs of Falsity of Conover's Testimony.

## Joseph Baer &amp; Co.—Continued.

Rae, Statement of New Principles on Pol. Econ., 1834.  
Sanborn, Old-time Wall Papers, 1905.  
Seebohm, Birds of Japan. Empire.  
Sophocles, Greek Lexicon.  
Transactions of the Soc. of Naval Architects, vol. 15.  
Whitney, Catalogue of Library of Ticknor.

William M. Bains, 1213-15 Market St., Philadelphia.  
Oberholtzer's Literary History of Phila., 4 vols., Jacobs.  
Wm. Ballantyne & Sons, 1409 F St. Northwest, Washington, D. C.

Gill, Contributions to the Life History of Fishes, v. 1, 1904-1907, Smithsonian Miscellaneous Collection, 1909.

The Ballard-Wells Co., 665 N. High St., Columbus, O. Roster of Ohio Troops in the War of the Rebellion, from 1861-66.

## C. H. Barr, Lancaster, Pa.

Robertson, John, Guide to the Game of Draughts, N. Y., 1889.  
Any old views of Pennsylvania towns.

N. J. Bartlett & Co., 28 Cornhill, Boston, Mass.  
A Deepwater Voyage, P. E. Stevenson.

## A. A. Beauchamp, Winchester, Mass.

Another World, Schofield, M.D., title in doubt.  
The Influence of the Zodiac, Eleanor King.  
Science and Health for 1875, 1878 and 1881.  
Christian Science Journals and *Sentinel*.  
Millenniel Kingdom, Wm. A. Redding.

Florence E. Bedell, 997 Greene Ave., Brooklyn, N. Y. Shamrock Land.  
A Ramble Through Ireland, Plummer F. Jones, 1910, pub. Moffat, Yard & Co.

## The Bibliopole, 1204 Broadway, N. Y. City.

Alfriend, Life of Jefferson Davis.  
Rafinesque, Medical Flora, vol. 1, Phil., 1828.  
Faust, German Element in U. S.  
Sydney, England and the English in the 18th Century.  
Del Mar, Ancient Britain.

## Arthur F. Bird, 22 Bedford St., Strand, London.

Du Bois' Elementary Principles of Mechanics.  
Michie's Elements of Analytical Mechanics.  
Collins' Wireless Telegraphy.

## G. Blatchford, Pittsfield, Mass.

Practical Treatise on Organ Building, \$10, pub. Schirmer.  
Any book on Organ construction.

Bloomingdale Bros., Lexington to 3rd Ave., 59th to 60th St., N. Y.

Men Visible and Invisible, W. C. Ledbetter.

Allyn's Wife, Haggard.

Doctor Thern, Haggard.

Elissa, Haggard.

Lady of the Heavens, Haggard.

Mahatma and the Hare, Haggard.

Margaret, Haggard.

Morning Star, Haggard.

Wizard, Haggard.

## Charles L. Bowman &amp; Co., 225 Fifth Ave., N. Y.

Facial Mentality.  
Rubaiyat Omar Khayyam, trans. by Hardy.  
Atalanta in the South, Elliott.  
Healy, Fothergill.  
Heart's Highway, Freeman.  
Spoil of Office, Garland.  
Practical Suggestions for Kindergartens, Gregory.  
Authors of Our Day in Their Homes, Halsey.  
Barrington's Fate, Hunt.  
Century World's Fair Book for Boys and Girls, Jenks.  
Midst of the Wild Carpathians, Jokai, tr. by Bain.  
Rachel Gray, Kavanagh.  
Norway and the Norwegians, Keary.  
Missing Ship, Kingston.  
Zury: the Meanest Man in Spring County, Kirkland.  
Man of Honor, Eggleston.  
Peter Newell Mother Goose, Bailey.  
Better Dead, and My Lady Nicotine, Barrie.  
At-You-All's-House, Baskett.  
House of Strange Secrets, Bayly.  
Ten Years Tenant, and Other Stories, Besant and Rice.  
Craque-o'doom, Catherwood.  
Vernon's Aunt, Cotes.

## BOOKS WANTED—Continued.

**Brentano's, Fifth Ave. and 27th St., N. Y. City.**  
 Maspero's *The Passing of the Empire*.  
 Maspero's *Struggles of the Nation*.  
*New England Register*, vol. 13.  
*Outre-Mer*, 2 vols., 1st ed., original paper binding.  
*Russia's Message*, Walling.  
*Blix, Norris*.  
*Watch and Ward*, H. James.  
*Princess Casamassima*, H. James.  
*Eleanor Lee*, M. Sangster.  
*Mary's Meadow*, Ewing, English ed., il. by Gordon Browne.  
*Our Fight Against Tammany*, C. H. Parkhurst.  
*Story of a Labor Agitator*, Joseph Buchanan.  
*Iconographic Encyclopedia*, 7 vols.  
*On Celibacy for the Clergy*, Rev. Morgan Dix.  
*The River of Pearls*, Rene de Pont-Jest.  
*Gerondin*, Hillaire Belloc.  
*A Woman's Love Letters*, Mrs. S. M. Almon Hensley, 1895.  
*Nature's Calendar*, Ingersoll.  
*Kipling, My Own People*.  
*A Diplomatist's Wife in Japan*, Mrs. Hugh Fraser.  
*Marriage of Loti*; *From Lands of Exile*; *Aziyade*; *Phantom from the East*; *My Brother Goes*, Pierre Loti.  
*The Sisters Bronte*, Mrs. Oliphant.  
*Women's Novelists of Queen Victoria's Reign*.  
*Shameless Diary of an Explorer*, Dunn.  
*Ike Purtington*, Shellabir.

**Brooklyn Institute Museum Library, Eastern Parkway, Brooklyn, N. Y.**  
*Art Prices Current*, vols. 1-5, London.  
*Lockwood, Colonial Furniture*, 2 v., 1913.  
*Matthews, F. Schuyler, Field Book of American Wild Flowers*.  
*Reed, Bird Guide*, pt. 2.

**Bridgman's Book Shop, 108 Main St., Northampton, Mass.**  
*North America*, Israel C. Russell, pub. Appleton, 1904.  
*Within the Hedge*, Dickinson.

**The Burrows Brothers Co., Cleveland, O.**  
*John S. Adriance, Laboratory Calculative and Specific Gravity Tables*.  
*Mrs. W. Ward, Great Possessions*.

**W. A. Butterfield, Paddock Bldg., 59 Bromfield St., Boston, Mass.**  
*Cesaresco's Italian Characters*.  
*Angus, Handbook of English Tongue*.  
*Jepson, Admirable Tinker*.  
*Hoffman, Wild Scenes in Forest and Prairie*.  
*Tolstoi, Kreutzer Sonata*.  
*Brenton, The Norseman*, Mosher.

**The Cadmus Book Shop, 150 W. 34th St., N. Y.**  
*American Antiquarian*, vol. 6, no. July-Aug., 1884.  
*Madison Papers*, vol. 2, cloth only.  
*Stone's Brant*, vol. 1.  
*Bolton's Westchester*, vol. 1.  
*Schoolcraft, Algonkian Researches*, vol. 2.

**William J. Campbell, 1623 Chestnut St., Philadelphia.**  
*Congressional Globe of 32d Congress*.  
*Chanler, Through Jungle and Desert*.  
*Life of Hopkinson, Hildeburn*.  
*Mrs. Royal's Travels Through South Carolina*.

**Campion & Co., 1316 Walnut St., Philadelphia.**  
*Toledo, Spanish series*, Lane Co.  
*Seville, Spanish series*, Lane Co.  
*List of Officers of the U. S. Navy and of the Marine Corps From 1775 to 1900*, Callahan, pub. Hamersley & Co.  
*Anything by D'Annunzio*.  
*Robinson, Fifty Years at Panama*.  
*Beaux and Belles*, 14 vols., Grolier Society, limited edition.  
*Washington Irving*, Holly edition.

**C. N. Caspar Co., 454 East Water, Milwaukee, Wis.**  
*Webb, Fifth Reader*.  
*Worcester, Fourth Book*.  
*Constitution of Jesuits*, Paulin, Paris, 1843.  
*Balzac, Droll Stories*, 2 vols., large type ed.

**The Central Book Store, Harrisburg, Pa.**

Maxwell's *English Grammar*, good second-hand.  
*Montgomery's Facts of American History*, good second-hand.  
*Hints to Lay Preachers*, Meyer's, good second-hand.  
*Modern Sunday-school in Principle and Practice*, Cope, second-hand.  
**Chamberlin & Shropshire, The Jackson Book Shop, Bridgeport, Conn.**  
*American Annual of Photography for 1912 and 1913*, pub., Murphy.  
*How to write a photo-play*, Hanaford.  
*Short cuts and Money-Making Methods*, Page.  
*American Office*, Schulze.  
*Through the out-looking glass*, Strunsky.  
*My Shipmate Louise*, Russell.

**W. G. Chapman, 1325 First Nat'l Bank Bldg., Chicago.**  
*Legends of the Schwangunk*.

**Chicago Medical Book Co., Congress and Honore Sts., Chicago.**

*Harvey Lectures for 1905-1906*.  
*Clinical Companion to Physiological Materia Medica*, William H. Burt, M. D., 1883.

**The City Library Association, Springfield, Mass.**  
*Dawson & Telford*. Book of frolics for all occasions.

**The Arthur H. Clark Co., Caxton Bldg., Cleveland, O.**  
*Hunt's Merchants Magazine*. Vols. 47, 51 and 53 to end.

**The John Clark Co., Quinby Bldg., Euclid and 55th Sts., Cleveland, O.**  
*Rousseau (Jean Jacques), Complete Works of*. (Gebbie.)  
*Rhode Island Hist. Collections*; vol. 5.

**W. B. Clarke Co., 26 and 28 Tremont St., Boston.**  
*Night in Athens*, Wright.  
*The Archive Volume*, Trans., Mahan.  
*Poems of James Vila Blake*, 1887 (or later.)

**Cole Book Co., 85 Whitehall St., Atlanta, Ga.**  
*The Thinking Machine*, Futrelle.

**The College Book Store, Columbus, O.**  
*Box: Practical Treatise on Heat*.

**Columbia University Bookstore, 117th St. and Broadway, N. Y.**  
*Clark, Labor Movements in Australasia* (Holt.)  
*Montague, Trusts of To-day* (McClure.)  
*Patten, Theory of Social Forces*.

**Wm. M. Corbett, 62 W. 38th St., N. Y.**  
*Works of Horace*, Sir T. Martin, vol. 1., Blackwood.  
*Any books on South Sea's*, Louis Becke's or Grimshaw's.  
*Success Magazine*, March, 1904.

**Detroit Book Shop, 255 Antoine St., Detroit, Mich.**  
*Nickson on Architectural Phrases*.

**Dewitt & Snelling, 1609 Telegraph Ave., Oakland, Cal.**  
*Go Forth and Find*, pub. Cassell, James Hogg, any complete edition.

**Dixie Book Shop, 41 Liberty St., N. Y. City.**  
*Depreciation of wasting assets*, Leake.  
*London Stock Exchange Intelligence 1910 to 1913*, ind.  
*Modern Business*, set or odd vols.

**Dodd & Livingston, 4th Ave. and 30th St., N. Y.**  
*Nellie Bly's Round the World in 78 Days*.  
*Report any 18th Century books, pamphlets, or broadsides*, relating to the Adoption of the Constitution of the United States.

**James F. Drake, Inc., 4 W. 40th St., N. Y.**  
*Caulkin, History of Norwich, Conn.*  
*Prescott, Ferdinand and Isabelle*, 1st ed.  
*Dunne, Mr. Dooley in the Hearts of his Countrymen*.  
*Fox, Cumberland Vendetta*, Crittenden, and Hell for Saritan, 1st editions.

**Chas. H. Dressel, 552 Broad St., Newark, N. J.**  
*Warren, The Birds of Penna.*

## BOOKS WANTED—Continued.

**G. Dunn & Co., St. Paul, Minn.**  
 Bender Family Book, of Kansas.  
 Review of Reviews, May, 1891.  
 Bird Lore, July-Aug., 1908; July-Aug., 1911; May-June, 1913.  
*Am. Journal of Sociology*, vol. 15, no. 3.

**E. P. Dutton & Co., 681 5th Ave., N. Y.**  
 Idylls of the Months, illus.  
 Kipling, Out of India, Dillingham, 1895.  
 Goodrich, Peter Parley's Universal History, Ivison, 1886 (2 copies).  
 John Adams, Schoolmaster, Scribner.

**Paul Elder & Co., 239 Grant Ave., San Francisco.**  
 Fisher Genealogy, P. A. Fisher.

**Geo. Engelke, 855 N. Clark St., Chicago, Ill.**  
 [Cash.]  
 Herndon, Life of Lincoln, vol. 1.  
 Ingerson, complete set.  
 P. Mulford, vol. 2, White Cross Library.  
 Belwen's Manual of Microchemical Analysis.

**H. W. Fisher & Co., 1629 Chestnut St., Philadelphia.**  
 Edward and I, Horn, Brentanos.  
 System of Nature, Holbach. Truth Seeker.  
 Rameau's Nephew, Diderot, Longmans.

**Buchhandlung Gustav Fock, G. m. b. H.**  
*American Journal of Physiology*, vol. 1 to 10.  
 Thornton, An American glossary.

**Fowler Brothers, 747 South Broadway, Los Angeles.**  
 First and Last Castastrophe.

**"G. J. C."**  
 Allibone's Dictionary of Authors. Supplement. 2 vols.

**William J. Gerhard, 2005 Brandywine St., Philadelphia, Pa.**  
*American Naturalist*, vol. 10 to 28.  
*Bulletin U. S. Geological Survey*, 234, 263, 275, 285, 307.

**C. Gerhardt & Co., 120 E. 59th St., N. Y.**  
 Hearn, Stray Leaves, Borton, Osgood & Co., 1884, or later edition, cloth.  
 Afalo, Sunshine and Sport in Florida and the West Indies.  
 Henshall, Camping and Cruising in Florida.  
 Van Dyke, Rifle, Rod, and Gun in California.  
 Grinnell, Sport with Gun and Rod.  
 Huntington, Wildfowl and Waders.  
 Trumbull, Names and Portraits of Birds that interest Gunmen.  
 Welles, Gideon, Diary.

**Goodspeed's Book Shop, 5a Park St., Boston, Mass.**  
 Alcott, A. Bronson, Sonnets and Canzonets, 1882.  
 Ames, Mariners' Sketches.  
 Beale, Sperm Whale Fishery.  
 Bellows, Dr. A. J., Philosophy of Eating.  
 Chace, O., Ship-wreck of Whale-ship Essex, 1821.  
 Cleveland, Voyages, 1842.  
 Crothers, By Xmas Fire, 1st ed.  
 Galton, Hereditary genius.  
 Gould, B. A., Military and Anthropological Statistics of American Soldiers, 1869.  
 Hearne, L., Youma.  
 Master Car Builders' Proceedings, 1873, '74, '76, '78.  
 Naylor, Kentuckian.  
 Rhodes, J. A., Cruise in Whale-boat, 1848.  
 Salt & Sanborn, Poems of Nature, 1895.  
 Soc. for Collegiate Instruct. of Women, Harvard Annex, Its beginning and growth, 1891.  
 Thoreau, Cape Cod, 2 vol., illus.  
 Virgil, Georgics, Tr., Preston, 1881.  
 Vogt, Karl, Lectures on Man, English tr.  
 Wynne, M. Y., Little Room.  
 Genealogies: Boody Annals, Shinn, 1903.  
 Smith, Ancient Scottish Ballads.

**Edwin S. Gorham, 37 E. 28th St., N. Y.**  
 The Autobiography of Joseph Wolff.

**Benj. F. Gravely, Martinsville, Va.**  
 Montesquieu, Spirit of the Laws, English translation, cheap copy.  
 Pascal, Thoughts, English translation.  
 Governments of Europe, F. A. Ogg and many other works treating of the present governments of Europe and their relation to each other.

**J. B. Greenhut Co., 18th and 19th Sts., 6th Ave., N. Y.**  
 Orations and Essays, Burke, published by Appleton Co. in the World's Best Book Series.

**George Gregory, 5 and 5a, Argyle St., Bath, Eng.**  
 Clark, Clipper Ship Era, 1843-69.  
 Memoirs of J. D. Reilly, ed. Mitchel, 1854.

**J. E. Hallinen, Cooperton, Okla.**  
 Insect Life, vol 6, all or any parts.  
 Cresson, Syn. Families and Genera of Am. Hymenoptera.  
 Entomological News, vol 20, no. 1.  
 Marcy, Thirty years on the Border.  
 Poulton, The Colors of Animals.

**Lathrop C. Harper, 437 5th Ave., N. Y.**  
 Yale Class Book, 1895.

**The Alice Harriman Co., 633 W. 15th St., Los Angeles, Cal.**  
 One or more copies of The Iron Way (Sarah Pratt Carr), McClurg, state number of copies and price.

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**The E. Higgins Co., Toledo, O.**  
 Life and Public Service of Samuel Adams, W. V. Wells, 3 vols.

**E. Higgins Co., 183 Monroe Ave., Grand Rapids, Mich.**  
 Middle Greyness.  
 Clodd, Pioneers of Evolution.

**Walter M. Hill, 831 Marshall Field Bldg., Chicago, Ill.**  
 Stanhope, Lady Hester, Travels in the East, 3 vols.  
 Moore, George, Any first editions in original cloth.  
 Lockwood's Colonial Furniture.  
 Ackermann, Christian element in Plato and Platonic Philosophy, 1861.  
 The Admiral's Ward, About 1855.  
 Anderson's Relation of Discovery of Mississippi River, 1898.  
 Brown, Authentic History Second War for Independence, 2 vols., 1815.  
 Burt, Brief Hist. of Greek Philosophy, 1889.  
 Chaucer, Oxford edition, 7 vols, with cancelled sheets.  
 Reynolds, Mysteries of Court of London.  
 Smithsonian Report, 33 vols.  
 Scientific American, Complete set.  
 Atlantic Monthly, Long set.  
 Canadian Magazine, Complete set.  
 Annual Register from 1758 to 1911, 155 vols.  
 Books on California.

**Hinds & Noble, 31-33-35 W. 15th St., N. Y. City.**  
 A Systematic Synopsis of German Grammar (being a comprehensive compilation of all the rules taught and exemplified in Ahn's Rudiments of the German Language) by D. P. Henn, published by E. Steiger & Co., N. Y.

**Hochschild, Kohn & Co., Howard and Lexington Sts., Baltimore.**  
 March's Synonyms.

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 Stewart's Zinc Compend of Pharmacy.  
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 Clark's Organ Method.  
 Abram's Cornet.  
 Five Pressure Streams, issued by Ellis & Leshun.

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 Hartley, Life of Gen. Lee & Sumter.  
 Lamentations of a Bereaved Mother (Va. Verse.)

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 Art of the Greeks, Walter.  
 Lonesome Trail, Neihardt.

**George P. Humphrey, Rochester, N. Y.**  
 [Cash.]  
 Books on the Currency, issued by the Confederacy during the Civil War.  
*Inland Printer*, July, 1913.  
 Scribner's, Dec., 1913.

**The H. R. Hunting Co., Besse Place, Springfield, Mass.**  
 Hist. of Hardwick, Worcester Co., Mass.  
 Hist. of Warren, Worcester Co., Mass.  
 Hist. of Harvard, Worcester, Mass.  
 Westminster Drolleries.

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Perrot & Chipiez, Art in Ancient Egypt.  
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Hardwicke, History of Oratory. Putnam.  
Index vol. *Philistine*.

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In the Shadow of the Lord, Fraser.

**The Jones Book Store, Inc., 226-228 W. First St., Los Angeles, Cal.**  
Sepher-Yetzerah, Westcott.  
Pythagorean Triangle, Oliver.  
McKelvy on Evidence, India paper.  
History of the Moore Family or The Captivity of Katherine Evans among the Indians.  
Horse Breeding in Theory and Practice, Von Oettingen.  
Rise and Fall of the Confederacy, Jefferson Davis.  
The White Wampum, Pauline Johnson.  
Any other works by Pauline Johnson.  
Ram on Facts.  
There go the Ships, Spurgeon.  
Science and Health. Any quantity, any binding.  
Wee Sir, Gibbie.  
Britannica, 11th ed.  
Emphatic Diaglott, Wilson.  
Clarke's Commentaries set or odd volumes.

**The Edward P. Judd Co., New Haven, Conn.**  
Percival, Jas. G., Geological Survey of Connecticut.  
Cheney, Early Amer. Land Tenures, pub. by Univ. of Penn.  
English Woman's Love Letters (1900.), Doubleday.  
Kaufmann's, Fifth Ave., Smithfield and Diamond Sts., Pittsburgh, Pa.  
His Courtship, Helen Martin, Doubleday-Page.

**The Kendrick-Bellamy Co., 801 16th (Corner Stout), Denver, Colo.**  
More Recent Cyanide Practice, Foster Bain.

**H. L. Kilner & Co., 824 Arch St., Philadelphia.**  
Life of St. Teresa, Cunningham. (Non-Catholic author.)

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On the Trail of Don Quixote, Jaccaci.  
Irving's Conquest of Florida.

**T. H. Knapp, 146 Hamilton Place, N. Y.**  
The Melody of XXIIIrd Psalm, The Fourth Watch, The Other Shore, Anne Warner, pub. by A. D. F. Randolph Co., in 1869, brown cloth edition.

**J. Kuhlman, 326 N. 10th St., Philadelphia, Pa.**  
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Godney's Ladies' Book.  
*N. A. Review.*  
*Am. Hist. Review.*  
*Am. Journal of Archaeology.*  
*Am. Anthropologist.*  
*Nat. Geogr. Mag.*  
*Wm. and Mary's Quart.*  
*S. L. Messenger.*  
*De Bow's Review.*  
*S. O. Review.*  
*Southern Review.*  
*Va. Mag. of Hist.*  
*Arena.*  
*World's Work.*  
*Quart. Journ. of Economics.*  
Publ. of Am. Economics Assn.  
*Pol. Sci. Quart.*  
*Penn Monthly.*  
*Potter's Am. Monthly.*

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**Charles E. Lauriat Co., 385 Washington St., Boston.**  
Palmer's *Odyssey of Homer*, Books I-XII.  
Casting of Nets, Bagot.  
Question of Marriage, Vaisey. Putnam.  
George Sand and her Circle, Gribble.

**Edward E. Levi, 1017 Liberty Ave., Pittsburgh, Pa.**  
McKinnon & Shadbolt, *The South African Campaign*, 1879.  
Moodie, John Dunn, *Cetwayo*, and the three Generals.  
Wills & Collingridges, H. R. Haggard in the Downfall of So. Bengal.

**Library of Congress, Order Division, Washington, D. C.**  
Páez, José Antonio, *Autobiografía*, vol. 2, N. Y., Hallet & Breen, 1869.

**J. B. Lippincott Co., Washington Square, Philadelphia.**  
*Lippincott's Magazine*, January, 1891, containing "The Light That Failed."

**Little, Brown & Co., 34 Beacon St., Boston.**  
Carling, *Shadow of Czar*.  
George Washington's Writings, 14 vols., ed. by W. C. Ford.

**Loring, Short & Harmon, Portland, Me.**  
Up the Country, Emily Eden.  
Society in America, Harriet Martineau.

**Louisville Free Public Library, Louisville, Ky.**  
Jefferson Davis Memoirs by his wife, vol. 2 only.

**Loveman, Joseph & Loeb, Birmingham, Ala.**  
Poems, Elizabeth Akers. Prefer Tichnor & Fields edition, 1867.

**Lowdermilk & Co., Washington, D. C.**  
Dexter, Congregationalism as seen in its literature, 1880.  
Tarbell, *Short life of Napoleon*.  
McLean, *Cape Cod Folks*, 1st issue.  
Waddington, *Track of the Hidden Church*.

**Luzac & Co., 46 Great Russell St., London, W. C.**  
*American Journal of Sociology*, vols. 1-18.  
*Journal of Philosophy, Psychology and Scientific Methods*, complete to end of 1913, inclusive.  
*American Journal of Political Economy*, vols 1-21.

**"M. E. M."** Box 366, Toms River, N. J.  
Pictured Palestine and Palestine Explored, Rev. J. Neil, old or new ed., state price.

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Path to Rome, Belloc.  
Matthew Arnold Diary (Edited by her Daughter.)

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Rosenau, Disinfection and Disinfectants, Blakiston.

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Freeman's Norman Conquest.  
Bayles Dictionary, 19 vols., calf.  
Buckles, History of Civilization, 3 vols.  
Grammar of Ornament, Owen Jones.  
Review of War between State, A. Stephens.

**Alexander McQueen, Glenview, Ill.**  
Annalen Der Chemie, early issues, 1832, etc.

**Henry Malkan, 42 Broadway and 55 New St., N. Y.**  
She, Franklin Square Library.  
Seneca's Works, ed. by L'Estrange.  
Modern Business, 12 vols.  
Bronson-Reminiscences of a Ranchman.  
Oscar Wilde, A. E. Newton.  
Josiah Farmer, Sovereignty of the Individual.  
Pyle, Buccaneers and Marooners of America.  
Works of Descartes.  
Quick's Synodicon in Gallia.  
Homer Davenport's Cartoons.  
Carr-Elementary Results in Pure Mathematics.

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Dict. of Christ and the Gospels, 2 vols. (Hastings.)

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Roger de Hovenden, Annals of English History, 2 vols., Bohn.  
Roger of Wendover, Flowers of History, 2 vols., Bohn.  
Matthew Paris, English History, 3 vols., Bohn.

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The Ramayana, 3 vols.  
Books on The Northwest Passage.  
N. Y. Directories Before 1829.  
Schlagintweit Buddhism in Tibet, text, Leipzig, 1863.

Froude, Mary Tudor and Liberty and Property.  
The Methodist Book Concern, 1018-24 Wabash Ave., Chicago.

The Wider Hope, pub. T. F. Unwin.  
Howatt, Jesus the Poet, pub. Elliott Stock.

**Miller & Paine, Lincoln, Neb.**

The Larkins Wedding, McAhly, \$1 list; pub. Moffat Yard.

**The Morris Book Shop, 71 E. Adams St., Chicago.**

Gamble, Evolution of Woman.  
Gissing, New Grub street. Nether World, Thyrza.  
Blum, Who Lies?  
Baroness Remsen, Letters and Memoirs.  
Helen Whitney, Gypsy verses.

**Noah Farnham Morrison, 314, 316, and 318 W. Jersey St., Elizabeth, N. J.**

N. J. Hist. So. Proceedings, 3d series, vol. 3, part 3.  
Sedgwick, Brooklue, Dee & Isle, etc., Me., Hist. of.

**Thomas Nelson & Sons, 381 Fourth Ave., N. Y.**

The Memoirs of Michel Ney, published some time in the sixties.

**W. W. Nisbet, 12 South Broadway, St. Louis, Mo.**

Porter, Journal of a Cruise to Pacific Ocean, 1822, vol. 1, only.  
Any Books Containing Lists of Collectors.

**Norman, Remington Co., 308 North Charles St., Baltimore, Md.**

McFayden, Prayers of Bible.  
Snowden, Scenes and Settings in Life of Christ, Revell.  
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MacDonell, Thomas Hardy.  
Fitzgerald, Life of Dickens.  
Whibley, Thackeray.  
Henderson, Geo. Meredith.  
Procter, Banker's Dream, paper.

**"Old Corner Book Store," Springfield, Mass.**

History of Rhode Island, Arnold, vol. 2.  
Memoirs, etc. of Gen. Lafayette, vol. 2, 1837.

**D. L. Passavant, Zelienople, Pa.**

The Thinking Machine, Jacques Futrelle.  
Volney's Ruins.  
Holliday, On the Plains in '65.  
Davidson, Indian Wars, Pa. and Va., 1824.  
Elliot, Indian Missionary Reminiscences.  
Ruelen, Missions of Rocky Mountains.  
Smith, Reminiscences, Texan Republic.  
Ball, Pioneers of '49.  
Johnston, History of Arizona.  
Chamblee, Book on Texas.  
McReynolds, 30 years on Frontier.  
Shaw, Reminiscences, Pioneer Life of Kan.  
Falconer, Trip to Sante Fe, N. O., 1842.  
Conard, Uncle Dick Wooten, 1890.  
Crisp, Heart of Rockies.  
Wheeler, Trail of Lewis and Clark.  
McIlvaine, Sketches of Cal., 1850.  
Revere, Tour of Duty.  
Marmaduke, Diary Trip to Sante Fe.  
Cooke, Army Life on Plains.  
Newhall, Iowa, 1840.

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Maury, Arizona and New Mex.  
Hunter, Reminiscences Old-timer.  
Woodruff, 50 years in N. Illinois.  
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Hazelrigg, Hist. Kansas.  
Martin, Hist. Grange Movement.  
Stuart, Montana as it Is in 1867.  
Bagley, Old National Road.  
Fisk, Expedition to Rocky Mountains.  
McCalla, Adventures in Texas.  
McGann, Pioneer Life in Ohio, 1858.

**H. E. Pendry Co., Topeka, Kan.**

Collier's Pres. Eliot, Six Feet Best Books.  
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Coming Science, Herbert Carrington.

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System of Christian Theology, H. B. Smith.

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Rives, Furnace of Earth.

Greve, History of Cincinnati.

**Rare Book Shop, 813 17th St., S. W., Washington, D. C.**

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Persian Pottery, Complete work on.

Smith, Struggle and Adventures of Christopher Tadpole. Leech, illus.

Humphrey's Illuminated illus. of Froissart. Lond. Smith.

Choix des plus Belles Roses, Col. Plates, Paris, 1845.

Illus. Bouquet, 2 vols., Lond., 1859.

London, Ladies Flower Garden, Ornamental Annuals, 3 vols.

Lowe, Beautiful Leaved Plants of England, Cold., illus.

**Robson & Adey, Schenectady, N. Y.**

Dickens, Limited ed., Chapman & Hall.

**Philip Roeder Book & Stationery Co., 703 Locust St., St. Louis, Mo.**

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Elliott's Truth About the Railroad.

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**Scranton, Wetmore & Co., Rochester, N. Y.**

Early's Whom to Trust.

Goddard, Giving and Getting Credit.

**Charles Scribner's Sons, Fifth Ave. at 48th St., N. Y.**  
Richards, Laura E., Kaspar Kroak's Kaleidoscope, 1886.

Richards, Laura E. Tell-Tale from Hill & Dale, 1886.

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 English Spy, vol 2, 1826.  
 Swift's Instructions to Servants. About 1811.  
 Blaines 20 Years in Congress, 2 vols.  
 Address to Sir C. Hardy, N. Y., 1755.  
 Case of Solomon Moseson.  
 Singularitez de la France, Paris, 1557.  
 Appleton's Dictionary of American Birds.

**Smith & Lamar, 1308 Commerce St., Dallas, Tex.**  
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 History of Free Masonry.  
 Set Children's Hour, Houghton, Mifflin.

**Smythe's, Neil House Block, Columbus, O.**  
 Works or Speeches of Henry P. Brougham.

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**State University of Iowa Library, Iowa City, Ia.**  
*Library Journal*, Index and t. p. to vol. 3 (March-Dec., 1878.)

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 Story, Commentaries on the Conflict of Laws.  
 Pratt, Psychology of Religious Belief, 1887.  
 Axtell, Deification of Abstract Ideas in Roman Literature.  
 Vaughan & Navy, Ptomaines and Lencomaines, 1888.  
 Archives of Philosophy, 1905.

**Henry Stevens, Son & Stiles, 39 Great Russell St., W. C., London, Eng.**  
 Doolittle Treatise on Practical Astronomy, 1893.

**W. K. Stewart Co., Indianapolis, Ind.**  
 Precious Stones, Max Bauer.  
 Hengstenbeig, Dissertations on the Genuineness of the Pentateuch.  
 Argyle, Primeval Man.  
 Madden, U. S. Govt. Slave.  
 Robert Hamerling, Aspasia. Translated by M. J. Safford.  
 Abe Martin Almanacs.

**Stewart & Kidd Co., Cincinnati, O.**  
 Lord Beacon, Sights of History.  
 Book of Knowledge, 24 vols.  
 Boyland, Six months With the French Army.  
 Stephens (Alex H.), The Reviewers Reviewed.  
 Smith, Barbizon Days.

**Gustav J. Stoeckel, 137 Superior St., Cleveland, O.**  
 Dr. Olivier, The Pythagorean Triangle.  
 Strawbridge & Clothier, Market, Eighth and Filbert Sts., Philadelphia, Pa.

The Casting of Nets, Bagot.

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 Set Ingersoll, cloth.  
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**Timby's Book Shop, Ashtabula, O.**  
 Curiosities of Ale and Beer, John Bickerdyke, Lond., 89.  
 Larned Ready Reference, 7 vols.  
*McClures*, Nov.-Dec., 1898.  
*Canadian Mag.*, June-Aug., Sept., Oct., 1904.  
 Ragnarok.  
 Odes of Horace, Sargent translation.  
 Willard, Legislative Handbook.  
 Bellows, Philosophy of Eating.

**C. L. Traver, 108 South Broad St., Trenton, N. J.**  
 The Reading Genealogy.  
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**Otto Ulbrich Co., 386 Main St., Buffalo, N. Y.**  
 Sanders Fourth Reader.

**Union Book Co., Inc., Schenectady, N. Y.**  
 Necklace of Happiness, Lynch.  
 Baby's Baedeker.  
 Detective Stories, O'Higgins.

**University of Oregon Library, Eugene, Ore.**  
 Keeler, C. A., Evolution of the Colors of North American Land Birds, San Francisco, 1893.

**Walton Advg. & Ptg. Co., 15 Exchange St., Boston, Mass.**  
 Wanted a set in good condition of McMasters' History of the United States, either complete, or excluding the last volume; wanted also a copy of Brown Goode's Report on Whale Fishing, published by the government in 1884.

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 Walton, Present State of the Spanish Colonies, 1810.  
 General MacGregor, Memoirs, London, 1820, Printed by Stockdale.  
 Campaigns and Cruises in Venezuela and New Granada in the Pacific Ocean from 1817 to 1830, London, 1831, Longman & Co. Printed by H. Carrington, Chronicle Office, Bath, 3 vols.  
 Jones Dictionary of Foreign Phrase, pub. J. B. Lip-pincott.  
 The Knight of Liberty, Hezekale Butterworth.  
 Recollections of an Octogenarian, Henry Hill.  
 Roye the Ranger, Pollard, pub. Dodd Mead.  
 Westminister Drolleries.

**John Wanamaker, Philadelphia, Pa.**  
 Torsythe-Napoleon at St. Helena.  
 Mehitabel, Mrs. H. C. Gardner.  
 Jacobites Daughter, Mrs. Ann Stevens.  
 Life of Colonel Paul Revere, E. H. Goss, 2 vols., 3d edition preferred.  
 History of the Barker family of Delaware, Runk.  
 Overlord, A. McIvor.  
 Epics and Romances of the Middle Ages; trans. from the Works of Dr. W. Wagner; preface by Anson.

**GEO. E. WARNER, Minneapolis, Minn.**  
 Minnesota, History, Rice & Steel Co's., 1910.  
 New York, West Chester Co., Dawson.  
 Mich., History, Jackson Co.  
 Any County History or Biography.

**Wm. J. Watson, Wayne, Pa.**  
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 Queen of the Pirates Isle, Bret Harte, Boston, N. D.  
 Farmers Farrier, Barnum, Cincinnati, 1831.  
 The Citizen and Countryman's Experienced Farrier, John Mullis, London Printed, Wilmington Reprint, 1764.

**Raphael Weil Co., Inc., San Francisco, Cal.**  
 Guest, Handbook of English History, Revised and Adapted by F. H. Underwood.

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 Reminiscences of Bishop Chase.  
 Moulton Geneal.  
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 Fuller Geneal, vol. 2 only.  
 Griffith Geneal.  
 Book of the Lockes.

**David Williams Co., 239 W. 39th St., N. Y.**  
 One Bureau of Corporation Report on the Petroleum Industry, Part 1. Position of the Standard Oil Company in the Petroleum Industry, issued May 20, 1907.

**C. Witter, 19 South Broadway, St. Louis, Mo.**  
 Life of Jean Paul Richter, published by Osgood, or Houghton, Osgood & Co.  
 Old Copies of Index Librorum Prohibitorum.  
 Catlin, North American Indians.

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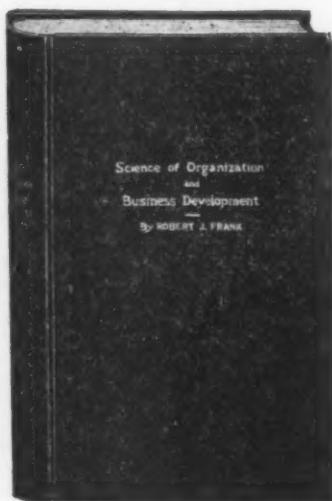
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